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1 {York Stenographic Services, Inc.}
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- 2 RPTS J. BROWN
- 3 HIF338.140
- 4 ``MEDICARE ADVANTAGE: WHAT BENEFICIARIES SHOULD EXPECT UNDER
- 5 THE PRESIDENT'S HEALTH CARE PLAN''
- 6 WEDNESDAY, DECEMBER 4, 2013
- 7 House of Representatives,
- 8 Subcommittee on Health
- 9 Committee on Energy and Commerce
- 10 Washington, D.C.

- 11 The Subcommittee met, pursuant to call, at 10:00 a.m.,
- 12 in Room 2123 of the Rayburn House Office Building, Hon. Joe
- 13 Pitts [Chairman of the Subcommittee] presiding.
- 14 Present: Representatives Pitts, Burgess, Shimkus,
- 15 Murphy, Blackburn, Gingrey, Lance, Cassidy, Guthrie,
- 16 Griffith, Bilirakis, Ellmers, Barton, Upton (ex officio),

- 17 Pallone, Dingell, Engel, Schakowsky, Matheson, Green, Barrow,
- 18 Christensen, Castor, Sarbanes, and Waxman (ex officio).
- 19 Staff present: Sean Bonyun, Communications Director;
- 20 Noelle Clemente, Press Secretary; Sydne Harwick, Legislative
- 21 Clerk; Robert Horne, Professional Staff Member, Health; Katie
- 22 Novaria, Professional Staff Member, Health; Monica Popp,
- 23 Professional Staff Member, Health; Chris Sarley, Policy
- 24 Coordinator, Environment and Economy; Heidi Stirrup, Health
- 25 Policy Coordinator; Tom Wilbur, Digital Media Advisor; Ziky
- 26 Ababiya, Democratic Staff Assistant; Phil Barnett, Democratic
- 27 Staff Director; Amy Hall, Democratic Senior Professional
- 28 Staff Member; Elizabeth Letter, Democratic Assistant Press
- 29 Secretary; Karen Nelson, Democratic Deputy Committee Staff
- 30 Director for Health; and Rachel Sher, Democratic Senior
- 31 Counsel.

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         Mr. {Pitts.} The subcommittee will come to order.
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    chair will recognize himself for an opening statement.
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         The Medicare Advantage--MA--program, an alternative to
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    the original Medicare fee-for-service--FFS--program, provides
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    health care coverage to Medicare beneficiaries through
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    private health plans offered by organizations under contract
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    with the Centers for Medicare and Medicaid Services -- CMS.
39
    plans may offer additional benefits not provided under
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    Medicare FFS, such as reduced cost sharing, or vision and
41
    dental coverage. They also generally have a high rate of
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    satisfaction, and approximately 28 percent of Medicare
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    beneficiaries have chosen to participate in Medicare
44
    Advantage.
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         The Affordable Care Act--ACA--as noted in a July 24,
    2012, Congressional Budget Office--CBO--report, cut $716
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    billion from Medicare, including $308 billion from Medicare
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    Advantage alone.
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         In April of 2010, the Medicare Actuary projected that
    these payment cuts would result in an enrollment decrease in
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    the MA program of as much as 50 percent.
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         The ACA also required CMS, effective January 1, 2012, to
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    provide quality bonus payments to MA plans that achieve four,
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    four and half, and five stars on a five-star quality rating
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    system developed by CMS. Rather than implement the bonus
    structure laid out in the law, which would have led to these
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    cuts going into effect in 2012, CMS announced in November
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    2010 that it would conduct a nationwide demonstration -- the MA
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    Quality Bonus Payment Demonstration -- from 2012 through 2014
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    to test an alternative method for calculating and awarding
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    bonuses.
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         The General Accountability Office--the GAO--in response
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    to a request by Senator Orrin Hatch, noted that the
    demonstration project's design made ``it unlikely that the
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    demonstration will produce meaningful results" and
    recommended that HHS cancel the demonstration. GAO also
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67
    stated: ``We remain concerned about the agency's legal
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    authority to undertake the demonstration.''
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         With a price tag of $8.35 billion over 10 years, the
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    Medicare Actuary noted that this demonstration would offset
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    more than one-third of the reduction in MA payments projected
    to occur under ACA from 2012 to 2014, effectively masking the
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73 first wave of ACA-mandated cuts until next year. 74 A recent report by the Kaiser Family Foundation warned that more than half a million beneficiaries may have to 75 76 switch to another MA plan or return to fee-for-service Medicare in 2014 as a result of the ACA. 77 78 In addition to plan availability, questions are now 79 being raised about the possibility of rising costs and 80 limited provider networks in the future as more ACA-mandated 81 cuts go into effect. 82 I would like to thank our witnesses for being here 83 today, and I look forward to their testimony regarding how 84 the ACA will impact the Medicare Advantage program. 85 [The prepared statement of Mr. Pitts follows:] 86 \*\*\*\*\*\*\* COMMITTEE INSERT \*\*\*\*\*\*\*\*\*

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          Mr. {Pitts.} Thank you, and I yield the remainder of my
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     time to Representative Burgess.
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          Dr. {Burgess.} I thank the chairman for the
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     recognition. I always want to thank the chairman for calling
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     the hearing this morning.
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          You know, we see the headlines and we see everything
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     that is going wrong in health care, but sometimes we forget
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     that there are some things that actually are going okay and
     there are things that this committee and previous Congresses
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     have worked on to fix, and that is one of the things we are
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     going to be discussing this morning, but sometimes we are so
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     busy triaging, we don't allow ourselves the luxury of
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     examining those things that are actually working as intended.
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          In my opinion, Medicare Advantage is working, and it is
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     important to hold hearings like this to learn from those
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     successes and see where we can build upon those successes and
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     where the potential threats that are undermining the benefits
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     and services that now over 25 percent of seniors are
     experiencing and how those maybe threatened.
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106
          Medicare Advantage allows integrated care coordination
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107 that this committee has sought to bring into fee-for-service 108 Medicare. Medicaid Advantage plans in Texas are lowering 109 costs. They are bringing greater disease management and care 110 coordination to patients' lives. They are encouraging 111 wellness activities and actually using physicians to the 112 maximum ability of their license rather than always referring 113 to a specialist. There are those conditions that can be 114 satisfactorily managed by a general internist or family 115 practice physician, and we ought to encourage that and not punish it. But as money is taking out of the system and 116 plans have been forced to restrain networks and eliminate 117 118 services that made them such a good deal for seniors, we have 119 to keep a watchful eye. We are all hearing about people wanting to be able to 120 keep their doctors. Well, the cuts in the Affordable Care 121 122 Act pose a real danger to seniors keeping their doctors and 123 the benefits that they now have in Medicare Advantage. 124 harm of these cuts is compounded when the money is not 125 reinvested in the Medicare program. We have heard that before. You can't doubly count the money that you take out 126 of Medicare and then count that again as a savings when you 127

128 are not reinvesting the money in Part A or Part B. 129 One small change that has been bipartisan, Mr. Gonzalez, 130 who used to be part of this committee, when he was on the 131 committee offered a bill that would allow seniors to switch 132 plans between MA plans in the first three months of the year 133 right after the open enrollment period. That was a 134 reasonable suggestion of his at the time, and one that I 135 think the Committee could support. 136 Mr. Chairman, I had some time to go through the archives, and I encountered a very brilliant and insightful 137 opinion piece that was printed in the Washington Times June 138 16, 2012, and I would like to offer it for the record. 139 140 [The prepared statement of Dr. Burgess follows:] 141 \*\*\*\*\*\*\* COMMITTEE INSERT \*\*\*\*\*\*\*\*\*

145 Mr. {Pitts.} The gentleman yields back, and now the 146 chair recognizes the ranking member of the Health 147 Subcommittee, Mr. Pallone, 5 minutes for an opening 148 statement. 149 Mr. {Pallone.} Thank you, Chairman Pitts, and thank you 150 to our witnesses for being here to share your expertise. 151 Today I am pleased we have the opportunity to talk about 152 Medicare and the positive reforms introduced by the Affordable Care Act to Medicare Advantage. While the 153 majority of Medicare's 52 million beneficiaries are in the 154 155 traditional federally administered Medicare program, Medicare Advantage, or MA, offers beneficiaries an alternative option 156 157 to receive their Medicare benefits through private health plans. Fifteen million people, or 29 percent of all Medicare 158 159 beneficiaries, are enrolled in MA plans as of September 2013, 160 an increase of 30 percent since 2010. 161 The ACA included reforms to Medicare Advantage payment 162 policies and added a number of benefits and protections for beneficiaries both through MA and traditional Medicare. For 163 164 example, Medicare must cover wellness visits and preventative

165 services with no copayments or coinsurance. The ACA also 166 ensures that MA plans beginning in 2014 spend at least 85 167 cents of every dollar received in premiums on actual care. 168 Beneficiaries will also receive discounts through the ACA on their medications when they reach the coverage gap, or donut 169 170 hole, in Medicare Part D, and these discounts will grow over 171 the next several years until the gap is closed. 172 In addition, the ACA aims to improve the quality of MA 173 plans by rewarding plans that deliver high-quality care with 174 bonus payments. Incentivizing quality patient care over quantity of services provided is key to improving health care 175 176 outcomes and reducing waste and the rising cost of health 177 care. The ACA will also bring MA payments more in line with 178 179 traditional Medicare payments. On average, Medicare has been 180 paying more per enrollee to these private MA plans than the 181 cost of care for those on traditional Medicare. By reducing 182 MA payments over time, there will be greater parity between 183 MA and traditional Medicare payments, resulting in savings 184 that will benefit enrollees and help secure the solvency of the Medicare Trust Fund for a longer period of time. 185

186 Now, critics of these payments reforms predicted that MA 187 costs to enrollees would rise, that the provider networks and 188 plan choices would decrease, and MA enrollment would drop. 189 Changes in provider participation, pricing and coverage occur every year as an inherent part of insurers' business 190 191 decision-making including long before the passage of the ACA, 192 and that is why we have provided tools to CMS to ensure that 193 seniors are protected from potential changes that private 194 plans may make. 195 In addition, seniors continue to have the choice that 196 best suits their individual health needs, and every year 197 continue to maintain the ability to pick a new plan or 198 traditional Medicare. 199 So I look forward to hearing more from our witnesses on 200 recent trends in Medicare Advantage. I think we can all 201 agree that our work as a committee needs to continue beyond the improvements we made in the ACA. So your guidance today 202 203 on ways we can continue to strengthen the program for our 204 seniors is critical. We can't return to the ways before the Affordable Care Act. We must move our health care system to 205 206 one of quality and efficiency in all of Medicare.

211 Mr. {Pitts.} The chair thanks the gentleman, and now 212 recognizes the chairman of the full committee, Mr. Upton, 5 213 minutes for an opening statement. 214 The {Chairman.} Well, thank you, Mr. Chairman. 215 You know, every day we are hearing from folks and 216 families across the country about how the President's health 217 care bill has wreaked havoc on their own health care 218 coverage, with millions receiving cancellation notices, 219 millions more facing premium rate shock, and others still left to wonder if their applications on HealthCare.gov were 220 221 even successful. 222 This morning, we are going to focus on how the health care of our Nation's seniors and disabled could be affected 223 224 by the changes by in the President's health care plan. The President's health care law cut over \$700 billion 225 226 from the already struggling Medicare program to help fund the 227 flawed new entitlement. Included in these cuts were over 228 \$300 billion in direct and indirect reductions to the Medicare Advantage program, and many of these cuts will start 229 in 2014. 230

231 Medicare's managed care program, also known as Medicare Advantage, currently provides coverage for more than 14 232 233 million Americans, over a quarter of all Medicare 234 beneficiaries, and these patients choose Medicare Advantage plans over traditional Medicare for a variety of reasons 235 236 including improved cost sharing, enhanced benefits, better 237 care coordination, and in fact, higher quality of care. For 238 millions of Americans, especially those with lower incomes, 239 Medicare Advantage is a better option for delivering their 240 care, and frankly, their choice. 241 While Medicare Advantage continues to grow, the cuts 242 made in the health care law threaten the future of the program and could put coverage at risk for thousands of 243 beneficiaries in 2014 and many more in the future. 244 245 According to a report by the Kaiser Family Foundation, 246 more than half a million beneficiaries may lose their 247 existing Medicare Advantage plan next year, which would then 248 force those seniors and disabled Americans to switch their 249 current plan or return to a traditional fee-for-service plan. 250 More than 100,000 beneficiaries enrolled in a Medicare 251 Advantage plan in 2013 will not be able to enroll in a

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252
    Medicare Advantage plan at all in 2014.
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          Likewise, for thousands of America's most vulnerable,
     ``if you like your doctor, you will be able to keep your
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     doctor'' is sadly another broken promise. Reports confirm
     that many Medicare Advantage enrollees will see a change in
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     their provider networks next year as a result of the new law.
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     So empty promises may be of little concern for some but they
259
    have real consequences for the Americans who expect us to do
260
    no harm. Americans deserve to know why their existing
     coverage is changing when they were promised otherwise, and
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262
     this morning's hearing will be an important opportunity to
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     get some answers from a number of good experts, and we
     appreciate you being here, and I yield to Dr. Cassidy.
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          [The prepared statement of Mr. Upton follows:]
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     ******* COMMITTEE INSERT ********
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Dr. {Cassidy.} Thank you, Mr. Chairman.
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          Over 37,000 of my constituents in Louisiana are enrolled
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     in Medicare Advantage programs. MA plans offer higher
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     quality care and additional benefits, more so than offered in
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     traditional Medicare, and yet despite MA's popularity, MA has
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     challenges.
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          The President's health care law cuts Medicare Advantage
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     by over $200 billion. Now, I am a doc. When I see that the
     people who would come to me are having this many cuts in the
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     programs that cover them, intuitively, common sense tells you
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277
     that they will have increased problems finding a doctor, they
     have higher premiums, higher copays, fewer benefits and plan
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     choices. Even now with only 20 percent of these cuts
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     implemented, there are reports of these problems already.
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          I along with Congressman Barrow and 60 other Members of
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     Congress have signed a letter opposing other cuts to the MA
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               I urge my colleagues on the committee to make the
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     same commitment to their constituents who have come to rely
     upon Medicare Advantage.
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          With that, I yield--
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          Mr. {Shimkus.} Dr. Cassidy, will you yield me back the
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     balance?
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          Dr. {Cassidy.} I yield my time back to the chairman.
          The {Chairman.} Yield to Mr. Shimkus.
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293
          Dr. {Gingrey.} Mr. Chairman, did you yield to me?
294
          I thank the chairman for yielding.
295
          Look, Medicare Advantage has been around since, what,
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     the late 1980s? It was Medicare Plus Choice, then it was
     Medicare Advantage, but word ``advantage'' just means exactly
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298
     what it says. It is an advantage.
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          You know, it is kind of interesting that the Democrats
     in creating his Affordable Care Act demanded that policies
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     have minimum coverage requirements, and that this why the
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     cost of so many of those policies has gone up and people have
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     been notified that they are not going to be able to keep
     those policies January 1, 2014, because they are demanded to
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305
     include so many additional things. Well, why would Medicare
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     Advantage not cost more because they are more things in it,
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     more provisions, preventive care, annual physical
     examinations, a nurse checking up, making sure that the
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    patient got the medications filled, that they return for
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    their appointment and timely follow up? So to gut that
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    program--and that is what this is all about.
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          I am really looking forward to what the witnesses have
     to say about it but it made no sense to cut $300 billion out
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     of a program that 29 percent of Medicare beneficiaries had
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315
    chosen, and it has gone up over the years each and every
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    year, and I yield back.
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          [The prepared statement of Dr. Gingrey follows:]
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     ******* COMMITTEE INSERT *********
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         Mr. {Pitts.} The gentleman's time has expired. The
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    chair now recognize the ranking member emeritus, Mr. Dingell,
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    5 minutes for opening statement.
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         Mr. {Dingell.} I don't have an opening statement. I am
    going to have some fun with my questions. Thank you, Mr.
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324
    Chairman.
325
         [The prepared statement of Mr. Dingell follows:]
    ****** COMMITTEE INSERT ********
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327 Mr. {Pitts.} The opening statements have been made by 328 the members. I will now introduce our panel of five 329 witnesses. The first is Mr. Douglas Holtz-Eakin, President, the 330 American Action Forum; Mr. Joe Baker, President, Medicare 331 332 Rights Center; Dr. Bob Margolis, CEO, HealthCare Partners, 333 and Co-Chairman of DaVita HealthCare Partners; Ms. Marsha 334 Gold, Senior Fellow, Mathematica Policy Research; and Mr. Jon 335 Kaplan, Senior Partner and Managing Director of the Boston Consulting Group. 336 Your written testimony will be made part of the record. 337 You will have 5 minutes to summarize your testimony, and at 338 this time, the chair recognizes Mr. Holtz-Eakin for 5 minutes 339 340 for opening statement.

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^STATEMENTS OF DOUGLAS HOLTZ-EAKIN, PRESIDENT, AMERICAN
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     ACTION FORUM; JOE BAKER, PRESIDENT, MEDICARE RIGHTS CENTER;
     ROBERT J. MARGOLIS, M.D., CEO, HEALTHCARE PARTNERS, AND CO-
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     CHAIRMAN, DAVITA HEALTHCARE PARTNERS; MARSHA GOLD, SENIOR
345
     FELLOW, MATHEMATICA POLICY RESEARCH; AND JON KAPLAN, SENIOR
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     PARTNER AND MANAGING DIRECTOR, BOSTON CONSULTING GROUP
347
     ^STATEMENT OF DOUGLAS HOLTZ-EAKIN
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          Mr. {Holtz-Eakin.} Thank you, Chairman Pitts, Ranking
     Member Pallone and members of the committee for the privilege
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     of appearing today.
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          Let me take this opportunity to emphasize a few points
     that I made in my written statement.
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          The first, as has been pointed out by the chairman and
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     others in their opening statements, is that Medicare
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     Advantage is a valuable and popular part of Medicare with
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     nearly 30 percent of beneficiaries voluntarily enrolled in
     it, increasing enrollments each year, and it does provide
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     extra services and innovative approaches to health care in
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359 the Medicare program. It disproportionately serves lowerincome beneficiaries and minorities, and has been the program 360 361 of choice for them, but most importantly, Medicare Advantage 362 is not fee-for-service medicine and thus it represents an important opportunity to move away from the practice of 363 364 medicine that has proven costly and that rewards volume over 365 quality in the American health care system. 366 Unfortunately, Medicare Advantage is under a four-fold funding reduction due to provisions in the Affordable Care 367 Act and then others more recently. The first stems from 368 reductions in fee-for-service spending per se; the second, 369 370 the modification of the Medicare Advantage bench marks 371 relative to fee-for-service spending in each county; the third, the implications of a health insurance tax that will 372 373 come online in 2014, which will affect many MA plans and 374 further act as a pressure on the ability to provide benefits; 375 and the fourth, the recent requirement that CMS provide 376 changes in the coding intensity for Medicare Advantage plans. 377 The results of these changes are inevitable. The first will be fewer plans. Estimates range from 60 to 140 fewer 378 plans in 2014. There are reports of 10,000 cancellation 379

380 notices in Ohio, 50,000 in the State of New Jersey, and these 381 all represent further violations of the pledge that if you like your health insurance, you can keep it under the 382 383 Affordable Care Act. 384 In addition, there will be fewer enrollees. Projections 385 are that there will be up to 5 million fewer enrollments by 386 2019 when the ACA cuts are fully implemented, and these 387 reductions are disproportionately borne by lower-income 388 Americans. Our estimates are that about 75 percent of the impacts hit those making less than \$34,200. 389 390 The next step for those plans that do survive is to pass 391 along these reductions in the form of either higher cost 392 sharing or reduced benefits or more limited networks that provide beneficiaries with fewer choices. These are not the 393 394 voluntary decisions of insurers; these are the natural 395 consequences of the law which limits their ability to provide 396 options to beneficiaries. 397 Going forward, I would emphasize that it is very 398 important to preserve this steppingstone to coordinated care 399 and the better practice of medicine in Medicare and that it would be extremely undesirable for Congress to repeat the 400

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    practice of using Medicare Advantage as a funding source for
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     further expansions of other program initiatives. This is a
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    valuable program that has proven on the ground to provide
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    high-quality care, innovative approaches to medicine, and is
     the popular choice of many of the least well-off
405
    beneficiaries. Further reductions in its availability are an
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407
    undesirable policy step.
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          I thank you, and I look forward to answering your
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    questions.
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          [The prepared statement of Mr. Holtz-Eakin follows:]
     ********** TNSERT A ********
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412 Mr. {Pitts.} The chair thanks the gentleman and now 413 recognizes Mr. Baker 5 minutes for summary of his opening 414 statement.

415 ^STATEMENT OF JOE BAKER 416 Mr. {Baker.} Thank you, Chairman Pitts and Ranking 417 Member Pallone and distinguished members of the subcommittee. 418 Medicare Rights is a national nonprofit organization 419 that works to ensure access to affordable care for older 420 adults and people with disabilities, and we thank you for 421 this opportunity to testify on the Medicare Advantage 422 program. Each year we counsel thousands of people with Medicare 423 424 Advantage about topics ranging from enrolling in a plan to 425 appealing a denied claim. We find that Medicare Advantage plans are a good option for some but not all people with 426 427 Medicare. Many of our callers are satisfied with their plan 428 and their inquiries are easily resolved. Others find 429 navigating a Medicare Advantage plan challenging. These 430 callers may struggle to resolve billing issues, cope with 431 coverage denials, compare plan details and other issues. In particular, we observe that people find choosing 432 433 among Medicare Advantage plans sometimes a dizzying

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     experience. We urge people every year to revisit their
    plan's coverage as annual changes to plan benefits, cost
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436
     sharing, provider networks and other coverage rules are
     commonplace each year. Yet research suggests that inertia is
437
     widespread. Put simply, there are too many plans, too many
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    variables to compare and too few meaningful choices among
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    plans.
441
          The Affordable Care Act offers a blueprint for
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     constructing a high-value health care system where insurance
    plans, physicians, hospitals and other providers are paid
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     according to the quality of care that they provide. Medicare
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445
     is the incubator for many of these reforms. As such, the ACA
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     includes a set of policies designed to make the Medicare
447
     Advantage system more efficient and to enhance plan quality.
448
     Alongside physicians, hospitals and other health care
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     providers, Medicare Advantage plans have been and should be
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    playing an important role in this transformation.
451
          Medicare Advantage provisions included in the ACA are
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    ultimately intended to secure higher-volume care; in other
     words, better quality at a lower price. Recent changes to MA
453
    by the ACA have strengthened the program. In addition to
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455 improving Medicare's overall financial outlook, the ACA enhanced Medicare Advantage through added benefits, fairer 456 457 cost sharing and improved plan quality. For instance, the ACA expands coverage for preventive services, prohibits 458 Medicare Advantage plans from charging higher cost sharing 459 460 than original Medicare for renal dialysis, chemotherapy and 461 skilled nursing facility stays and requires that plans spend 462 85 percent of beneficiary premiums and federal payments on 463 patient care. These and other changes that the ACA has 464 brought to Medicare Advantage should be preserved. It is important to note that ACA savings secured largely 465 466 from Medicare Advantage payment adjustments are producing positive returns for the Medicare program benefiting both 467 current and future beneficiaries. Improving cost efficiency 468 469 in Medicare translates into real progress for older adults 470 and people with Medicare and people with disability. For 471 example, in 2014, the Part B premium remains at its 2013 472 level, amounting to \$104.90 per month. 473 While many predicted that ACA changes to Medicare Advantage would lead to widespread disruption of the plan 474 landscape, we have not seen that among our clients that we 475

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476
     serve generally. The premiums, benefit levels and
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     availability of plans remain relatively stable. In fact, the
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     Medicare Advantage market is now better and more robust for
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     consumers, and enrollment continues to be on the rise in this
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     year.
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          While there appears to be an increased incidence of
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     slimming of Medicare Advantage provider networks this year,
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     we must stress that we see this every year. Changing
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     provider networks are an inherent risk of any managed care
     system. Our advice to Medicare beneficiaries remains the
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486
     same: people can switch to another Medicare Advantage plan
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     or back to original Medicare or traditional Medicare during
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     the fall open enrollment period, which is occurring right
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     now, in any situation where a current Medicare Advantage plan
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     does not meet their needs.
          In closing, we believe that Congress should do more to
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     simplify plan selection and coverage rules for people with
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     Medicare Advantage. We recommend improving beneficiary
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     notice regarding annual plan changes including changes in
     plan networks and further streamlining and standardizing
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     plans, improving the appeals system, and adequately funding
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     independent counseling resources like the SHIP program.
                                                              We
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     also urge Congress to expand the range of supplemental
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     coverage options available to people with original Medicare
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     for those cases where a Medicare Advantage plan is not the
501
    best fit for beneficiaries' needs and also to allow people to
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     go back and forth between the Medicare Advantage plan and the
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     original Medicare program with more facility.
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          We really thank you for the opportunity to testify
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     today.
506
          [The prepared statement of Mr. Baker follows:]
     ********** TNSERT B ********
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508 Mr. {Pitts.} The chair thanks the gentleman and now recognizes Dr. Margolis 5 minutes for summary of his opening statement.

511 ^STATEMENT OF ROBERT MARGOLIS 512 Dr. {Margolis.} Thank you, Chairman Pitts and Ranking Member Pallone and esteemed committee members for the 513 514 invitation to address you today. I come to address the 515 merits of Medicare Advantage, having had many years of 516 experience in the program, and can tell you without any 517 hesitation, it is the most effective federal program moving 518 seniors to higher-quality care through coordination and measurement of quality and outcomes. 519 I come wearing multiple hats as my 40 years in health 520 521 care and health care policy has taken me in many directions: the California Association of Physician Groups, which I 522 523 chaired and which represents over 90 percent of all 524 coordinated care patients in California, my board 525 representation and chairmanship at NCQA, which has proven 526 through extensive measurement and transparency that the 527 quality and measurement that occurs in Medicare Advantage is superior to the fee-for-service original alternative; as you 528 mentioned, my role as CEO of HCP, HealthCare Partners, but 529

530 mostly as a doctor at a practice for over 20 years in an 531 urban inner-city hospital in Los Angeles serving primarily 532 seniors and other disadvantaged patients where I saw that without equivocation, the fee-for-service mentality of the 533 534 original Medicare, or as we like to refer to it, fee for 535 volume, is not coordinating care for seniors. 536 Seniors who have multiple chronic diseases, who are 537 vulnerable and especially those that are poor and with less 538 than fewer resources, need an ideal system, a system that helps with great information and a physician advisor to help 539 them navigate through a very difficult and complex health 540 541 care system and manage them longitudinally across time. As a 542 physician, I can tell you that every physician I know manages 543 his or her patients with great desire to do the best outcome 544 but does not have the infrastructure, the coordination and 545 the resources to follow that patient longitudinally through 546 their health care needs, and that is the one major advantage 547 of coordinated care, population health, managed care, however 548 you choose to name it. Population health, for those that perhaps are unfamiliar with that term, really is having 549 patients select a doctor through a network, through a health 550

551 plan, and then having that physician organization take 552 responsibility through a per-member per-month or capitation for the total are of that patient. It totally changes the 553 554 incentives, and incentives drive behaviors. The behaviors 555 within a coordinated care program are one of health 556 promotion, defer and delay chronic disease through much more 557 intervention, disease management, pharmacy management, making 558 sure that patients get to their specialist, get to their 559 visits, have home care programs. 560 So let me explain a little bit about how that works 561 within our organization, which is relatively large. We care 562 for now over 250,000 Medicare Advantage patients through our 11,000 affiliated and employed physicians in five different 563 564 States, and the way that works is through great information 565 technology, which is a big investment but an important 566 investment that allows us now to segment the patient 567 population into areas of need and design programs specifically to those areas of need. So for instance, there 568 569 are home care programs for those most vulnerable that have trouble getting into the doctor's office and avoids 911 calls 570 571 and trips to the emergency room. There are comprehensive

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     care clinics for those folks that have very complex diseases
    where there is individual care plans monitored by a team, and
573
574
     I have to say without equivocation, health care best
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     delivered is a team sport. It is great to have a physician
     in the center of that team, but having care managers, having
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577
     disease management, having social workers, having dieticians,
578
    having home care capabilities is a key component of making it
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     an effective system, so I ask you without any equivocation,
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    please continue to support MA, strengthen it, help it grow,
581
     support special needs program, support moving the duals into
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    Medicare Advantage in a coordinated way with the States. It
583
     is a very vulnerable population that could use Congress's
584
     support with CMS to make that effective.
          And with that, I will yield the last 6 seconds back to
585
586
     you.
587
          [The prepared statement of Dr. Margolis follows:]
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     ********** INSERT C *********
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589 Mr. {Pitts.} The chair thanks the gentleman, and now recognizes Ms. Gold 5 minutes for summary of her opening statement.
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592 ^STATEMENT OF MARSHA GOLD 593 Ms. {Gold.} Hello. Thank you, Chairman Pitts, Ranking Member Pallone and members of the subcommittee to talk to you 594 595 about Medicare Advantage. 596 As a Senior Fellow at Mathematica for the past 20-plus 597 years, I have been examining Medicare Advantage for a long 598 time, analyzing trends and plan participation, enrollment and 599 benefits, looking at market dynamics and studying the implications for beneficiaries, working with the Kaiser 600 601 Family Foundation and others. 602 My testimony today makes three points that I hope will inform the Congressional debate on the Medicare Advantage 603 604 program today. My independent findings, I should day, in 605 general are closely aligned with the positions and opinions 606 expressed by MedPAC. 607 First and foremost, and we have heard this in a few other places here today, the MA program is strong with rising 608 enrollment and widespread plan availability that is expected 609 to continue through 2014, despite the concerns that the 610

611 cutbacks in payment would discourage plan participation or 612 make plans less attractive. There is 15 million people in 613 the program, 29 percent of all benefits an all-time high, 614 although it varies a lot across the country, and I think it is important to recognize that health care is local and the 615 616 circumstances are different. The kind of care Dr. Margolis 617 mentions happens in some places and not others. 618 Second, despite concerns over plan terminations in 2014, 619 there are almost as many new plans entering in 2014 as terminating, and since the ACA was enacted, average in 620 premiums to enrollees have declined, and they will still be 621 622 lower in 2014 than they were in 2010. Exit and entry are 623 essential characteristics of a competitive market. Medicare 624 beneficiaries today have an average of 18 Medicare Advantage 625 choices as well as the option to stay in the traditional 626 Medicare program and with or without a supplement. Medicare 627 beneficiaries can keep their plan. It is called Medicare, 628 whether you are in Medicare Advantage or Medicare 629 traditional. It is difficult to see the rationale on a national basis 630

for paying private plans more than Medicare currently spends

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632 on the traditional program, particularly when there is so much concern with the deficit and debt. Medicare has 633 634 historically aimed to set payments to MA plans below or equal to what Medicare would expect to pay in the traditional 635 636 program for beneficiaries who enroll in the plans. This 637 changed in 2003, and by 2009, payments were considerably 638 higher than Medicare would have paid for the same 639 beneficiaries if they were in the traditional program. This 640 costs every beneficiary more in added Part B premiums and it provides little incentive for MA plans to become more 641 642 efficient. When I examined the 2009 plan bid data, I found 643 wide variation in MA plans' costs relative to traditional 644 Medicare spending, even controlling for plan types and 645 payment levels. That suggests there was room for a lot more 646 efficiency in the program variable across plans, and the 647 policy changes that were in the ACA reflect recommendations 648 that Congress's own Medicare Payment Advisory Commission has 649 advocated for years. 650 Third, many of the concerns raised about 2014 offerings from what I have looked at are not consistent with evidence 651 or inherent part of the way competitive markets work, and 652

653 they are already addressed by protections in place in the program. Only 5 percent of enrollees in 2013 will have to 654 shift plans. Most will be able to stay in the same type of 655 plan. The average premium was down 21 percent from between 656 2010 and 2013 for a beneficiary, and premiums were stable in 657 658 2014. Some beneficiaries will see their premiums rise in 659 2014 but they will still be paying less than 2010, and if 660 historical patterns hold, some of the beneficiaries will 661 switch around so that they can get a better deal. Clearly, payment reductions can discourage plans from 662 participating in Medicare Advantage but this doesn't yet 663 appear to be an issue, and Medicare has a number of 664 protections for this such as network adequacy and quality 665 standards, required notice of change in plans and provider 666 networks and other means. Because MA choice is voluntary, 667 668 there is also the option to return to traditional Medicare. 669 In its March 2013 report to Congress, MedPAC concluded 670 that the payment changes under the Affordable Care Act have 671 improved the efficiency of the program and may have encouraged plans to respond by enhancing quality, all the 672 while continuing to increase MA enrollment through plans and 673

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benefit packages that beneficiaries find attractive. I

believe my analysis and testimony is consistent with MedPAC's

conclusion.

Thank you for your time, and I look forward to any

questions.

[The prepared statement of Ms. Gold follows:]
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681 Mr. {Pitts.} The chair thanks the gentlelady and now recognizes Mr. Kaplan 5 minutes for summary of his opening statement.

684 ^STATEMENT OF JON KAPLAN Mr. {Kaplan.} Chairman Pitts, Ranking Member Pallone 685 and members of the subcommittee, thank you for the 686 687 opportunity to testify today. 688 My name is Jon Kaplan, and I am a Senior Partner of the 689 Boston Consulting Group. I have a health care background 690 that is over 25 years, working closely with both nonprofit 691 and for-profit health care entities throughout the entire 692 health care industry. Earlier this year, I led a BCG team that analyzed the 693 694 differences in health outcomes between patients enrolled in traditional Medicare and those enrolled in private Medicare 695 Advantage health plans. We found that patients enrolled in 696 697 the Medicare Advantage plans had better health outcomes than 698 those participating in traditional Medicare. 699 There are three key findings from our research. First, 700 the MA patients in our sample received higher levels of 701 recommended preventive care and had fewer disease-specific 702 complications. Second, during acute episodes requiring

703 hospitalization, the patients in the MA plans spent almost 20 704 percent less time in the hospital than those in traditional 705 Medicare. In addition, they had less readmissions into the 706 hospital. Finally, the percentage of people who died in the year we studied was substantially higher in the traditional 707 708 Medicare sample than those in the Medicare Advantage sample. 709 This is a striking finding and one that we hope to explore 710 further in a longitudinal, multiyear study. 711 Our study did not directly address the causes of these 712 differences. In my experience, however, the key factor is MA itself and how the plans are organized and managed. First, 713 714 these plans align financial incentives with clinical best 715 practice. Second, they recruit the most effective providers 716 and include only those who practice high-quality medicine. 717 Third, they put a strong emphasis on active care management 718 and invest resources in prevention to keep patients healthy, 719 stable and out of the hospital. 720 There are many indications in our study that these three 721 mechanisms are responsible for the better health outcomes of 722 the MA patients. Take the example of diabetes. Two clinical standards for diabetes care are frequent HbAlc testing and 723

724 regular screenings for kidney disease. Our data show that 725 the MA sample had substantially higher number on both tests 726 than in the traditional Medicare sample. This stronger focus 727 on prevention helps keep patients healthy and avoids the need for highly disruptive and expensive acute care interventions. 728 729 For example, we found that diabetic patients in MA had 730 dramatically fewer foot ulcers and amputations than those patients in traditional Medicare. 731 732 Aligned incentives and active care management also helps explain lower utilization rates. Take the example of 733 emergency room visits. In our traditional Medicare matched 734 735 sample, about four out of ten of the patients visited the 736 emergency room at least once per year. For many portions of 737 Medicare Advantage, however, this figure drops to around two 738 out of ten. One last finding to share: Among the three types of MA 739 740 plans that we studied, the very best health outcomes were for 741 those patients in the capitated MA plan. The findings suggest that capitation is extremely effective at supporting 742 743 provider investment and preventive medicine and active care 744 coordination.

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745
          Let me conclude bys suggesting some implications of our
     study for health policy. In my opinion, Medicare Advantage
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747
    plans are an example of a successful public-private
    partnership. These plans represent an integrated care
748
     delivery model that uses effective provider incentives, real-
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750
     time clinical information and care coordination capabilities
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     to improve quality and lower cost. In my opinion, federal
752
    policy should be supporting and not discouraging more
753
    Medicare patients to enroll in MA. Their health outcomes and
754
    the entire U.S. health care system are likely to be better as
755
    a result.
756
          Thank you for inviting me to speak, and I look forward
     to answering your questions.
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758
          [The prepared statement of Mr. Kaplan follows:]
     ********** INSERT E ********
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767 Mr. {Pitts.} I will now begin the guestioning and recognize myself for 5 minutes for that purpose. 768 769 Mr. Holtz-Eakin, since passage of the President's health care plan, millions of Americans and their families have 770 771 received insurance cancellation notices. Do you think 772 Medicare Advantage may be Obamacare's next victim, and if so, 773 what might beneficiaries in Pennsylvania expect over the 774 coming years in terms of plan choices, cost, foregone benefit 775 offerings and provider networks? Mr. {Holtz-Eakin.} Thank you, Mr. Chairman. Indeed, I 776 777 am concerned about the future of Medicare Advantage, as I 778 said in my opening statement. The work we have done on the 779 implications of ACA cuts, for example, in Pennsylvania, would 780 suggest that in 2014, there would be an average loss of benefits per beneficiary of about \$2,200, that this is about 781 782 a 19 percent reduction in those benefits, and that we would 783 see a decline in the activity of Medicare Advantage to about 784 113,000 Pennsylvanians, and those numbers for 2014 are of concern but I am more troubled by the trajectory over the 785 succeeding 5 years and the full cuts under the Affordable 786

787 Care Act as to whether Medicare Advantage will remain a viable option within the Medicare program and deliver the 788 789 comprehensive benefits. 790 And I just want to echo the statements that we heard in 791 many of the opening remarks. The Medicare population is so 792 different than when Medicare was originated. It is now a 793 population that has multiple chronic conditions and 794 comorbidities. It requires a coordinated approach to care. 795 That is the route to both better health and financial future 796 for Medicare as a whole. Medicare Advantage, I think, is an 797 important steppingstone to that future. 798 Mr. {Pitts.} Thank you. 799 Dr. Margolis, as you know, this committee has been committed in a bipartisan form to address access concerns in 800 801 part by improving the flawed physician patient formula for participating Medicare doctors. However, I believe Medicare 802 803 Advantage plays a key role in ensuring the physician-patient 804 relationship for seniors and the disabled. What impact, in 805 your opinion, will the permanent solution to the flawed SGR 806 formula have on the viability of the Medicare Advantage 807 program?

808 Dr. {Margolis.} Thank you, Mr. Pitts. There is no 809 question that the cuts that are proposed and coming down on 810 Medicare Advantage, and I would specifically stress the 811 rescaling of the risk adjustment factor, which really was a key component in what I believe is making it a positive 812 813 incentive to care for the sick and fragile patient was to be 814 paid based on the acuity of the patient, and so the potential 815 of reducing significantly the payments relative to the most 816 expensive patients starts to flip back to that possibility 817 that the people will not be able to gain care if they are really sick, and that is a potential serious problem. 818 819 And I would also like to just say that Medicare 820 Advantage should not, in our opinion, be the pay-for for an 821 SGR fix. I think that as you have heard from all these other 822 witnesses that it is extremely important for the seniors of 823 our country, 10,000 more of which are entering Medicare every 824 day, to be able to access good coordinated care and 825 especially for that 5 percent of patients that are eating up 826 52 percent of all health care dollars, those sickest and most fragile patients, to be able to access the doctors of their 827 828 choice and get the care they need.

829 Mr. {Pitts.} Thank you. Here is a question for the panel. Medicare Advantage has a proven record of success and 830 831 is popular with seniors because it provides better services, 832 a higher quality of care and increased care coordination. To ensure the program's viability, I believe there are several 833 834 existing reform proposals for Medicare Advantage that merit 835 further discussion and feedback, concepts like overlaying a 836 value-based insurance design over the existing Medicare 837 Advantage program to address a substantial variation in value across health care services and providers, bipartisan 838 policies such as those introduced by Representative Keith 839 840 Rothfus of Pennsylvania that would restore choices for 841 Medicare Advantage beneficiaries and not limit their options to traditional FFS or their existing plans, improvement to 842 843 the program's special needs plans and improvements to the 844 program's risk adjustment framework that would improve 845 accuracy of payments and account for chronic conditions. 846 What, if any, short-term reforms could we consider that 847 would ensure the viability of the program in promoting maximum value and high-quality coordinated care for Medicare 848 849 beneficiaries? We will start with you, Mr. Kaplan.

850 Mr. {Kaplan.} First of all, thank you, Mr. Chairman. 851 The best way I would answer that question is, is that there 852 are a lot of successes that are already in place in Medicare 853 Advantage. I think everybody on the panel today has said that Medicare Advantage is a program to look at with some 854 855 very positive reactions. 856 What I think happens fundamentally in the Medicare 857 Advantage program is that it allows for more of a freedom of 858 choice among the different competitors in there being the insurance companies that are offering those programs and 859 allows for the members who choose to go into those programs 860 861 to navigate themselves around to different programs, to make 862 a choice and to find what best meets their needs. That sort 863 of freedom of choice has allowed for the programs to prosper 864 based on what they offer to the members who sign up for their 865 programs as opposed to mandating things in different ways. 866 So the competitive model amongst the different insurance 867 companies who are offering different programs in different 868 States, I think that strong model has allowed for the growth of the program to be so successful and effective at 869 870 practicing the medical care that we all are talking about

- 871 that we want to do for the senior population.
- Mr. {Pitts.} Thank you. My time is expired. I will
- 873 give you this question and I will submit it in writing and
- 874 you can respond for the record.
- The chair now recognizes the ranking member, Mr.
- 876 Pallone, 5 minutes for questions.
- Mr. {Pallone.} Thank you, Mr. Chairman.
- I am going to ask my questions of Mr. Baker because you
- 879 seem to be able to clear up a lot of the myths that I am
- 880 hearing from the Republican side.
- As you heard, opponents of the ACA say that the Medicare
- 882 Advantage program will be obsolete because of cuts in the
- 883 Affordable Care Act. The Republicans basically think the
- 884 Affordable Care Act is the end of the world. I mean, you
- 885 understand all that.
- Mr. Baker, do you feel that the Medicare Advantage
- 887 program is stronger now and more secure for beneficiaries
- 888 than before the Affordable Care Act? If you could just
- 889 answer that?
- 890 Mr. {Baker.} Sure. I think there are a couple
- 891 components to that. One is that this equalization of

892 payments between the Medicare Advantage program and the 893 traditional or original Medicare program, I think once again 894 there is an equity there that has been established as well as 895 the fact that Part B premiums have come down or stabilized 896 for everyone in the Medicare program. I think the other 897 piece is that consumers are better protected in Medicare 898 Advantage. Some plans had increased cost sharing for 899 services like chemotherapy, higher cost sharing than is 900 allowed in the traditional Medicare program. The Affordable 901 Care Act has equalized once again cost sharing so that sicker beneficiaries aren't discriminated against--the 85 percent 902 903 Medical Loss Ratio that is required in Medicare Advantage 904 now, making sure that 85 percent of those premium dollars, both from consumers as well as from the government, are going 905 906 towards medical costs, not other administrative costs. 907 star ratings -- we now have a rating program where plans have 908 one to five stars based upon their quality and plan 909 performance. This has been an important tool for consumers 910 to choose between plans and also that quality information has 911 been getting out to consumers and I think more can be done in 912 that regard but I think is very good.

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913
          The other thing is the out-of-pocket maximums that were
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     introduced over the course of the last few years and have
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     provided important protections for consumers so that these
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     Medicare Advantage protections not only make the program more
     equal, if you will, between the traditional or original
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918
     Medicare program but also ensure that consumers are better
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     protected with consumer rights and consumer protections once
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     they are in the plan.
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          Mr. {Pallone.} So obviously you feel that Medicare
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     Advantage is stronger now and more secure because of the ACA?
          Mr. {Baker.} Yes, I do, and I think consumers are
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924
     better protected within the Medicare Advantage program
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     because of the ACA.
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          Mr. {Pallone.} Do you think that the changes pursuant
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     to the ACA give beneficiaries more confidence in the program,
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     might even make them more comfortable in choosing a Medicare
929
     Advantage plan?
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          Mr. {Baker.} I think it does. I think the ACA with the
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     star ratings program, with other quality initiatives in the
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     Medicare Advantage plan have made consumers more confident.
     We find that folks are looking at these star ratings or
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934 looking at these other quality metrics that are now available 935 under the ACA. I think they also are--many of the consumers 936 that we talk to appreciate that they have a choice between 937 Medicare Advantage and original Medicare. So I think it is also important that the original Medicare program, which is 938 939 the base of all of this, be kept strong and be kept as a very 940 viable option for folks that Medicare Advantage either hasn't 941 worked for or it won't work for in the future. 942 Mr. {Pallone.} All right. And can you tell me how robust the choices are for seniors in the MA program? How 943 944 many choices do they have? 945 Mr. {Baker.} Right. I think on average, consumers continue to have about 18 plan choices, and I think Ms. Gold 946 947 went through some of those metrics in her testimony. We find 948 for the most part, and this is both true in the Medicare 949 Advantage program as well as in the Part D prescription drug 950 program, that consumers are really--the biggest question we 951 have from consumers is, they have too many choices and they 952 are too confused by the variety of plans. So over the last 953 few years, the Centers for Medicare and Medicaid Services has made some headway in tamping down the number of choices that 954

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     aren't meaningful. By that, I mean there might be one little
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     tweak to a plan to make it somewhat different than another
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    plan that a company is offering and, you know, folks get
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     confused by those tweaks that don't have a real substantive
     component to them. And so narrowing choices in that way has
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960
    helped people actually make better choices.
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          Mr. {Pallone.} And you don't feel that--I mean, again,
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     you don't buy the naysayers who say that the ACA is going to
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     narrow choices for seniors in the MA program?
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          Mr. {Baker.} It has not at this point, not
     substantively. We see plenty of plan choices out there in
965
966
     the markets where we are seeing clients. Once again, our
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    problem in counseling most of our consumers, really all of
     our consumers, isn't that they don't have a choice, it is
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969
     that they have too many choices of Medicare Advantage plans
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    before passage of the ACA and after passage of the ACA.
971
          Mr. {Pallone.} Thank you very much.
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          Mr. {Pitts.} The chair thanks the gentleman and now
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     recognizes the vice chairman of the full committee, Ms.
974
    Blackburn, 5 minutes for questions.
975
          Mrs. {Blackburn.} Thank you, Mr. Chairman, and thank
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976 you all for being here. 977 Dr. Margolis, I want to come to you. You talked a bit 978 about the fragile and vulnerable populations, and I want to 979 go back to that -- end-stage renal disease. I recently found out that those Medicare Advantage enrollees that have end-980 981 stage renal disease have access to a coordination of care 982 that is not available to others. It is not an option for 983 those that are in standard Medicare. So why should Medicare 984 Advantage not be an option for all Medicare enrollees? 985 Dr. {Margolis.} Thank you, Mrs. Blackburn. I support that. I believe that coordination of care is ideal for sick 986 987 and fragile patients especially. ESRD, I know they are 988 pilots now at CMS to try to incorporate population health for ESRD. I would encourage them to be strengthened. I think it 989 990 is an artifact of the way the law was originally written that 991 ESRD patients were not allowed to enroll in Medicare 992 Advantage. That could and should be changed, in my view. 993 The way that works is that if a patient has chronic renal 994 disease and enrolls in Medicare Advantage and becomes an end-995 stage patient, they can stay in Medicare Advantage, but if they have already been diagnosed as end-stage renal disease, 996

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      they are not allowed to enroll in Medicare Advantage.
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          Mrs. {Blackburn.} It would be an element of fairness
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      into the system that would allow--
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           Dr. {Margolis.} I believe that would be an improvement,
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     yes, ma'am.
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          Mrs. {Blackburn.} All right.
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          Mr. Kaplan, I want to come to you for a minute. I loved
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      listening to your testimony today. I have to tell you, in my
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     district, seniors love their Medicare Advantage. We have got
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     a program called Silver Sneakers in our district, and people
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     come to town hall meetings, they talk to me about Silver
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      Sneakers and how they are doing, and I have looked at some of
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      the work that they have done and the surveys, better outcomes
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      for physical and emotional health, more activity. It has
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      just been a great program.
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           So as I have listened to you all today, talk to me for a
1013
     minute. We talk about stabilizing Medicare, giving seniors
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     more choices, giving them more options. Should Medicare
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     Advantage not be the platform for Medicare reforms and give
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      seniors more choice and options, not less?
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          Mr. {Kaplan.} Well, first of all, thank you for the
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1018
     nice comments.
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           I am a huge fan of Medicare Advantage for exactly the
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      reasons you say. It aligns the incentives so that the
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     providers and the payers work together to try to figure out
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     what is the best way to take care of their members and their
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     patients, and when they align the incentives, they start to
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     work on things, and they say one of the most important things
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      is to coordinate care, as Dr. Margolis talked about, which
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      is, let us coordinate the care for especially these complex
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     members and so forth, let us find things that can help them
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     to prevent having the diseases either progress or even begin.
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     All these things are aligned. All these things are the idea
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     of aligning incentives, coordinating care, and it is all for
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     the benefit of the member. And so therefore I do believe, as
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     you said, that Medicare Advantage is a wonderful pilot for us
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      as a society, because what it does is, it shows that we can
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      find a way to curb the growth of health care costs, we can
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      find a way to improve--
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           Mrs. {Blackburn.} So curb the cost, give greater access
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      and provide better outcomes?
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          Mr. {Kaplan.} Correct.
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1039 Mrs. {Blackburn.} Mr. Holtz-Eakin, do you want to weigh 1040 in? 1041 Mr. {Holtz-Eakin.} I would just echo the fairness 1042 issue, which I think is important, and we know that Medicare 1043 as a whole is facing a very, very problematic financial 1044 future. If we can find ways to control those costs and 1045 provide better care, we should, and this is a route to that. 1046 Mrs. {Blackburn.} Let me ask you this. When you look 1047 at the implementation of the ACA and the cuts that are being 1048 made, who is most impacted by the MA cuts that are there? Is 1049 it seniors? Is it physicians? Is it the support system for 1050 seniors? What in your research do you see? Yes, sir? 1051 Mr. {Holtz-Eakin.} This is impact directly to the 1052 seniors whose choices will be restricted, whose benefits will 1053 be reduced, and I am deeply concerned about the long 1054 implications. I understand the testimony of Mr. Baker about 1055 consumer protections and confidence in the program but that 1056 is at odds with the fact that the CBO, for example, projects 1057 that there will be 5 million fewer enrollees in Medicare 1058 Advantage in 2019, if they felt more confident, we got 10,000 new seniors every day, you would expect the number to rise, 1059

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     not fall, and I think that is stark testimony to the
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      financial underpinnings being not strong enough and then that
     will limit the benefits and the choices of seniors.
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           Mrs. {Blackburn.} Yield back.
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           Mr. {Pitts.} The chair thanks the gentlelady and now
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      recognizes the ranking member emeritus, Mr. Dingell, 5
1066
     minutes for questions.
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           Mr. {Dingell.} Mr. Chairman, I thank you for your
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     courtesy and for your kindness.
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           This is an important moment, and the American people are
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     counting on us. I am concerned that the committee might be
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     holding another hearing to try to scare people about the
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     Affordable Care Act and its impact on Medicare Advantage when
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      the facts do not support those claims. The questions I have
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      today will focus on how ACA impacts Medicare Advantage as
1075
     well as traditional Medicare. I would point out that when we
1076
     adopted the idea of Medicare Advantage, we were told that
1077
      they were going to give us a lot more insurance and a lot
1078
      less cost to senior citizens, and I have heard constant
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     whining ever since that we have not done that.
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           In any event, we have a problem here because that
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1081
     program is costing taxpayers significantly more than
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     traditional Medicare while providing only similar services.
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           So Mr. Baker, yes or no, is it correct that in 2009
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     before passage of ACA, CMS paid Medicare Advantage plans $14
1085
     billion more than if the same care had been provided under
1086
     traditional Medicare? Yes or no.
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          Mr. {Baker.} Yes.
1088
          Mr. {Dingell.} And this averages out to about $1,000
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     per beneficiary? Yes or no.
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          Mr. {Baker.} Yes.
1091
          Mr. {Dingell.} Now, additionally, Ms. Gold, a 2009
     MedPAC report found that Medicare Advantage payment benchmark
1092
1093
     was 118 percent of what Medicare would spend. Is that
1094
     correct?
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          Ms. {Gold.} Yes.
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           Mr. {Dingell.} Now, Mr. Baker and Ms. Gold, is it fair
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     to say that the reforms made by ACA were intended to align
1098
     Medicare Advantage payments with traditional Medicare
1099
     payments? Yes or no.
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          Ms. {Gold.} Yes.
          Mr. {Baker.} Yes.
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1102
          Mr. {Dingell.} Now, despite claims made by some of my
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     colleagues, these reforms have not ruined Medicare Advantage.
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      In fact, the program is strong and growing. Earnings are
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      doing fine. Salaries, dividends, bonuses and all those other
1106
     good things to the companies and their officers who are
1107
     participating are growing.
1108
           Now, Mr. Baker, how many people are enrolled in Medicare
1109
     Advantage today? I believe the number is 15 million. Is
1110
     that right?
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          Mr. {Baker.} Correct. Yes.
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          Mr. {Dingell.} Now, Mr. Baker, is it correct that
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     Medicare Advantage enrollment has increased 30 percent from
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     2010 to 2013? Yes or no.
1115
          Mr. {Baker.} Yes, it is.
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          Mr. {Dingell.} It seems like they are doing pretty
     well, doesn't it?
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          Mr. {Baker.} Yes, it does.
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1119
           Mr. {Dingell.} Now, Mr. Baker, is it correct that the
1120
      average Medicare beneficiary will have a choice between 18
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     plans available to them in 2014? Yes or no.
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          Mr. {Baker.} Yes, it is.
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1123
          Mr. {Dingell.} So Mr. Baker and Ms. Gold, the
1124
     Affordable Care Act has not resulted in a drastic decrease in
1125
      the number of plans available to seniors who choose to
1126
     participate in Medicare Advantage nor has it decreased the
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     number of people participating in the program? Is that
     correct? Yes or no.
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          Ms. {Gold.} Yes.
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          Mr. {Baker.} Yes.
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          Mr. {Dingell.} Thank you. Now, in fact, I note that
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     ACA has provided many benefits to this population and will
1133
     continue to do so. Most importantly, the ACA has improved
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     the solvency of the entire Medicare program, something which
1135
      is not properly addressed by people who are critical of ACA.
1136
           Now, Mr. Baker, is it correct that Medicare hospital
1137
      insurance trust fund is now solvent through 2026? That is 10
1138
      years longer than prior to the passage of ACA. Yes or no.
1139
          Mr. {Baker.} Yes.
1140
           Mr. {Dingell.} That tends to show that this was quite
1141
     helpful to the Medicare trust fund, right?
1142
           Mr. {Baker.} Yes, it does.
          Mr. {Dingell.} Now, in 2012, 34.1 million Medicare
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1144 beneficiaries were able to access preventive services such as 1145 mammograms and colonoscopies with limited cost sharing. 1146 that correct? Yes or no. 1147 Mr. {Baker.} Yes. Mr. {Dingell.} Now, some 7.9 million seniors have saved 1148 1149 over \$8.9 billion since the passage of ACA, and that is 1150 thanks to the donut hole being closed. Is that right? 1151 Mr. {Baker.} Yes. 1152 Mr. {Dingell.} And the donut hole is going to be closed 1153 completely by sometime around 2020. Is that right? 1154 Mr. {Baker.} That is correct, yes. 1155 Mr. {Dingell.} So thank you, gentlemen and ladies. 1156 This committee has a great tradition of working together to 1157 solve the pressing issues of the day. I hope we can resume 1158 this tradition with vigor and focus on the facts rather than 1159 continuing to try to scare people about the Affordable Care 1160 Act. Let us give it a chance. Let us work together. Let us 1161 see that it has a chance to provide the benefits to the 1162 society and the practice of medicine and to the sick, ill and 1163 ailing in this country that we want to have. 1164 Mr. Chairman, I thank you for your courtesy.

1165 Mr. {Pitts.} The chair thanks the gentleman and now 1166 recognizes the vice chair of the subcommittee, Dr. Burgess, 5 1167 minutes for questions. Dr. {Burgess.} Thank you, Mr. Chairman. 1168 1169 Dr. Holtz-Eakin, you were kind of left out of that last 1170 exchange. Do you have quick thoughts on the \$14 billion 1171 excess cost for Medicare Advantage that Chairman Dingell 1172 referenced? 1173 Mr. {Holtz-Eakin.} The reimbursements should be aligned 1174 with quality, and I think the most important issue is the 1175 quality of care that seniors receive under Medicare Advantage 1176 as opposed to fee-for-service medicine. 1177 Dr. {Burgess.} Let me switch gears a little bit. You know, the Affordable Care Act, and I was here through the 1178 1179 entirety of how it came through the committee and how it came 1180 through Congress, and it becoming pretty obvious today that 1181 there were some assumptions and some promises that were made in the Affordable Care Act that have now turned out to not be 1182 1183 true, and I would submit that those weren't just errors in 1184 projections, those were actually active and purposeful 1185 deceptions. If the Administration had been honest with

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Americans about this bill, it very likely never would have
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1187
     passed.
1188
           So the Affordable Care Act does take $716 billion out of
1189
     the Medicare program. Is that correct?
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           Mr. {Holtz-Eakin.} That is correct.
1191
           Dr. {Burgess.} And the portion that is taken from
1192
     Medicare Advantage is about $150 billion. Is that correct/
1193
          Mr. {Holtz-Eakin.} Yes.
1194
           Dr. {Burgess.} So that is taken away from our seniors,
1195
     the Medicare Advantage plans. I mean, I can remember
1196
     distinctly speeches given, particularly during the Democratic
1197
     Convention in 2012, that these are merely overpayments to
1198
     doctors and hospitals; this is not a real cut. It is just
1199
      taking away money that shouldn't have been paid in the first
1200
     place. Do you recall those speeches?
1201
           Mr. {Holtz-Eakin.} Not specifically but I remember the
1202
     claims.
1203
           Dr. {Burgess.} So do you agree with the Administration,
1204
     with the American Association of Retired Persons,
1205
      Congressional Democrats that these cuts were merely ridding
      the plans of inefficient payments?
1206
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1207 Mr. {Holtz-Eakin.} I don't agree with that. They are 1208 part of an historic strategy of provider cuts that has always backfired. The SGR is the leading example. It limits access 1209 1210 to seniors in the end. It doesn't take out excess costs. 1211 And a continued reliance on this strategy is going to damage 1212 Medicare and not save its financial future. We need to 1213 change strategies. 1214 Dr. {Burgess.} I agree with you. 1215 You know, there was an article in the paper recently 1216 that United Health Care was forced to limit access to some 1217 doctors because of reductions in Medicare Advantage. There 1218 was an article in USA Today that talks about a story about a patient named Dorothy Sanay that her doctor had some bad news 1219 1220 after her last checkup but it wasn't about her diagnosis. 1221 Her Medicare Advantage plan from United was terminating her 1222 doctor's contract after February 1st, and she also found out she was losing her oncologist at the prestigious Yale Medical 1223 1224 Group. She is 71 years old and on Medicare. 1225 So it kind of seems like this is a direct consequence of 1226 cutting the Medicare Advantage plans by \$150 billion. I be correct in characterizing that as such? 1227

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1228
          Mr. {Holtz-Eakin.} The insurers will be increasingly
1229
      caught in the middle. They have obligations to limit cost
1230
      sharing. They have obligations to provide benefits. There
1231
     will be less money coming to them. Their only recourse will
1232
     be to restrict whatever access to benefits they already had
1233
      and limit the network so as to control costs.
1234
           Dr. {Burgess.} So this is a story we are likely to hear
1235
      repeated over time?
1236
          Mr. {Holtz-Eakin.} Yes. I think what we have heard so
1237
      far is just the leading edge of what will be a bigger
1238
     problem.
1239
           Dr. {Burgess.} So the American Association of Retired
1240
      Persons has on its Web site myths about Medicare Advantage
1241
      cuts, and one of the myths is that Medicare Advantage cuts
1242
     would hurt seniors' ability to see their doctor. To quote
      the Web site: ``If your current plan allows you to see a
1243
     physician in the plan, nothing will change.'' Well, in light
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1245
      of this information, do you think that that is an accurate
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      statement?
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           Mr. {Holtz-Eakin.} No, I don't, and I think it will be
      increasingly inaccurate over time. To judge it by 2013 or
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      2014 is a mistake. It is the trajectory over the foreseeable
1250
      future that concerns me the most.
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           Dr. {Burgess.} So, you know, again, I just can't escape
1252
      the notion that the entirety of the Affordable Care Act was
1253
      sold to the American people on deception. The consequences
1254
     of that deception are not becoming more evident every day.
1255
     As a physician, I am particularly sensitive to the fact that
1256
     patients are going to be excluded from their doctors. I wish
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      the Administration had been more honest about this, and
1258
      again, I can't help but feel it was an active and purposeful
     deception.
1259
           Let me just ask you a question following up on some of
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1261
      the stuff that Chairman Dingell was asking. The cuts in
     Medicare Advantage, those cuts were taken out of Part A and
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1263
      Part B but not reinvested in Part A and Part B. Is that
1264
     correct?
1265
           Mr. {Holtz-Eakin.} No, those cuts will be used to pay
1266
      for Medicaid expansions and insurance subsidies in the
1267
     exchanges, and those monies will be gone at the moment they
      are spent. They will not be there for Medicare.
1268
1269
           Dr. {Burgess.} So I am not an economist. I am just a
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- 1270 simple country doctor. But you are an economist, so how do 1271 you reconcile the fact that they are claiming that that is a 1272 savings that is increasing the solvency and longevity of Part 1273 A and Part B when the money was taken and then spent for some 1274 other activity? 1275 Mr. {Holtz-Eakin.} As the current CBO Director, Doug 1276 Elmendorf, has testified, and has any CBO Director would 1277 testify, that is an accounting fiction. There are no real 1278 resources in those trust funds to pay real bills from real 1279 providers for real patients. 1280 Dr. {Burgess.} I thank the chair. I will yield back my 1281 time. 1282 Mr. {Pitts.} The chair thanks the gentleman and now recognizes the gentlelady from Florida, Ms. Castor, 5 minutes 1283 1284 for questions. Ms. {Castor.} Well, good morning, and welcome to the 1285 1286 panel, and I would like to thank the chairman and ranking 1287 member for holding this hearing on how the Affordable Care 1288 Act is improving and strengthening Medicare and Medicare
- 1290 According to a study that was done a couple of months

1289

Advantage.

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1291
      ago, in my area of Florida, where we have a large percentage
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     of our grandparents and parents who rely on Medicare, a
1293
     number of statistics jumped out on the improved benefits in
1294
     Medicare. One was what Mr. Dingell mentioned, the closing of
1295
     the donut hole and the new discounts for prescription drugs.
1296
      In the greater Tampa Bay area, over 77,000 of my neighbors
1297
     now have major savings in their drug costs under Medicare
1298
     Part D due to the drug discounts. They have been worth over
1299
      $100 million to the Medicare beneficiaries in the greater
1300
      Tampa Bay area. That is very substantial, and that is due to
1301
     the Affordable Care Act.
           Also due to the Affordable Care Act, just in the greater
1302
1303
      Tampa Bay area, over 100 million seniors now have Medicare
1304
      coverage that includes preventive services. They can go get
1305
      the mammograms, the colonoscopies without copays or
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      deductibles. That is a very important improvement to
1307
     Medicare.
           And Mr. Baker, I think you testified that these
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1309
      improvements apply in traditional Medicare and in Medicare
1310
     Advantage. Is that correct?
1311
          Mr. {Baker.} Yes, that is true. Yes, some Medicare
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1312 Advantage plans did offer those preventive benefits, others 1313 did not. So what the ACA did--and of course traditional 1314 Medicare did not. So what the ACA did was make sure that 1315 those preventive benefits applied across the board in both traditional Medicare and in all Medicare Advantage plans as 1316 1317 well. 1318 Ms. {Castor.} Well, and I would like to take a page of 1319 how Mr. Dingell asks questions sometimes because my time is 1320 limited and I would like to get a yes or no answer. 1321 Earlier this year, Republicans here in the House adopted a budget that proposed drastic changes to Medicare. The 1322 1323 budget that was adopted would end traditional Medicare and 1324 Medicare Advantage and put in place a new system beginning in 2024. So if you are 55 or younger, this would really impact 1325 your future in Medicare. Rather than enroll in traditional 1326 1327 Medicare or Medicare Advantage under the Republican budget, instead beneficiaries would receive a voucher. It would 1328 1329 privatize Medicare. You would get a voucher, a coupon, and 1330 most analysts raised grave concerns that this would in 1331 essence very shift costs to our parents and grandparents that rely on Medicare. It really appears to break the promise 1332

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1333
      that you will be able to live your retirement years in
1334
      dignity and be safe from a catastrophic diagnosis.
1335
           I would like to know just yes or no from each of you, do
1336
     you support that kind of drastic change to Medicare and
1337
     Medicare Advantage? Yes or no.
1338
          Mr. {Holtz-Eakin.} I do support that change, and the
1339
      reason I do is, the CBO's report that came out this summer
1340
      indicated it would save costs for beneficiaries and for the
1341
     government, indicating it had broken the increase in cost.
1342
           Ms. {Castor.} So, yes, you support turning Medicare
      into a voucher?
1343
1344
          Mr. {Holtz-Eakin.} It bent the cost curve, and that is
1345
      important.
1346
          Ms. {Castor.} And Mr. Baker?
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          Mr. {Baker.} I do not support that proposal, and our
1348
      organization does not support the proposal for the reasons
      that you indicated, that it would not, the value of that
1349
1350
     voucher would not keep up with health care costs and so more
1351
     would come out of pocket of seniors and they would lose the
1352
     health security that they currently have.
          Ms. {Castor.} Okay. Doctor?
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1354
           Dr. {Margolis.} I believe it is important for Congress
1355
     to assure health security for seniors. My apolitical answer,
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     which is very hard to do here in Washington, I am sure, is to
1357
      say this is about patients and patient care and that you
1358
     should--
1359
          Ms. {Castor.} So yes or no? Turn Medicare into a
1360
     voucher under the Republican budget?
1361
           Dr. {Margolis.} --support integrated care and
1362
     coordinated care system development whether it is though that
1363
     program or not.
          Ms. {Castor.} Did you review the Republican budget
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1365
     proposal that privatizes--
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           Dr. {Margolis.} No, ma'am, I did not review it.
           Ms. {Castor.} Okay. Ms. Gold?
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1368
          Ms. {Gold.} We don't generally take positions on
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      legislation. We let you guys do that. But there are a
1370
     number of technical questions and issues that have been
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      raised about those plans, about the cost shifting that would
1372
     happen to Medicare beneficiaries that are important questions
1373
      to answer before any change to a very popular program were
1374
     made.
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          Ms. {Castor.} Okay. Mr. Kaplan, yes or no?
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          Mr. {Kaplan.} I believe that the idea of using a
1377
     voucher-type system, which is very akin to what is being done
1378
      in the Medicare Advantage space already, is a good idea.
1379
           Ms. {Castor.} Okay. That Republican Paul Ryan budget
1380
      also included provisions to repeal the Affordable Care Act
1381
      including the important reforms to Medicare--the closing of
1382
     Medicare Part D coverage gap, known as the donut hole, the
1383
     preventive services that we talked about earlier that are
1384
      such a great benefit to many of my neighbors, those annual
1385
     wellness exams, and important Medicare fraud prevention
1386
     provisions.
1387
           Do you support the repeal of those provisions that have
      improved Medicare? We will start on this side. Mr. Kaplan,
1388
1389
      yes or no, because my time has run out.
1390
           Mr. {Kaplan.} I can't give a wholesale answer.
1391
           Ms. {Castor.} Just yes or no real quick, because my
1392
      time has run out.
1393
          Mr. {Kaplan.} Yes or no.
                                      The answer--
1394
           Ms. {Castor.} You support repeal of those important
     reforms in Medicare that are included in the Republican
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1396
     budget, or not?
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           Mr. {Kaplan.} I believe that are parts of ACA that
1398
     should be repealed.
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           Ms. {Castor.} Ms. Gold?
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           Ms. {Gold.} I think beneficiaries would be pretty upset
1401
      if they were repealed.
1402
           Ms. {Castor.} Doctor?
1403
           Dr. {Margolis.} I think protections for seniors are
1404
      important.
1405
           Ms. {Castor.} Mr. Baker?
1406
          Mr. {Baker.} Those protections need to be continued and
1407
     be in place.
           Mr. {Holtz-Eakin.} I would answer differently,
1408
      depending on the provision.
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1410
           Ms. {Castor.} Thank you all very much.
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           Mr. {Pitts.} The chair thanks the gentlelady.
     chair recognizes the gentleman, the chair emeritus from
1412
      Texas, Mr. Barton, for 5 minutes for questions.
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1414
           Mr. {Barton.} Mr. Chairman, I arrived late and didn't
1415
     get to hear their testimony, so I don't have questions. I
1416
      appreciate the opportunity, though.
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1417 Mr. {Pitts.} The chair now recognizes the gentlelady 1418 form Illinois, Ms. Schakowsky, 5 minutes for questions. 1419 Ms. {Schakowsky.} I just wanted to make the point that 1420 I think Representative Castor was getting at too, just to 1421 remind my colleagues who are now complaining about cuts to 1422 Medicare in the Affordable Care Act, these were the same cuts 1423 that were included in the Ryan budget, but instead of 1424 strengthening Medicare, the Republicans wanted to give tax 1425 breaks to millionaires. 1426 A couple of questions. The implication by my colleague, Dr. Burgess, was that changes that would eliminate and narrow 1427 networks are caused by the Affordable Care Act, and I am just 1428 1429 wondering, Mr. Baker or Ms. Gold, in your research, I know 1430 with Part D it is important to check every year to make sure that the formulary is the same. With Medicare Advantage, 1431 1432 aren't changes likely in the network or something prior to the Affordable Care Act as well? 1433 1434 Mr. {Baker.} Yes. I think there is a lot of volatility 1435 in this private marketplace, in this private Medicare 1436 Advantage marketplace, as well as in the Part D marketplace. So every year we are very clear with beneficiaries that if 1437

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1438
      they are in the Medicare Advantage plan, if they have a Part
1439
     D plan, they need to check that coverage because the
1440
      formularies, which are the list of covered drugs, change
1441
      every year and provider networks change every year, and it is
     not just the plan that drives changes in provider networks;
1442
1443
     providers also decide to leave the network or to no longer be
1444
      involved--
1445
           Ms. {Schakowsky.} So this is not new to--
1446
           Mr. {Baker.} No, this is an inherent part of the
1447
     Medicare Advantage plan that has been around since the
1448
     Medicare Plus Choice program in the mid-1980s and even
1449
     before. So this is an ongoing issue. This kind of
1450
      instability, if you will, is inherent and it is a part of the
1451
      risks of the Medicare Advantage plan that go along with some
1452
     of the benefits that we have talked about as well.
1453
           Ms. {Schakowsky.} Thank you.
1454
           Also, Ms. Gold, Mr. Holtz-Eakin said something about
1455
      sort of the precarious future of Medicare and funding
1456
     problems. I wonder if you could talk about the effect on
1457
      solvency that the Affordable Care Act has had on Medicare.
     Do you have that?
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1459
          Ms. {Gold.} I can try.
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          Ms. {Schakowsky.} Okay. Or maybe Mr. Baker would have
1461
     more--
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          Ms. {Gold.} Yes, maybe. Go ahead.
           Mr. {Baker.} I think we noted earlier that two effects
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1464
     have occurred. One is that, as I was responding to Mr.
1465
     Dingell's comment, that there is a longer period of solvency
1466
     of the Part A trust fund, and to the extent that that has
1467
     been looked at through the years as a bellwether for the
1468
     health of the Medicare program, we are in one of the best
     places we have ever been. And secondly, something that has
1469
      inured to the benefit of all people with Medicare is a stable
1470
1471
      Part B premium. Medicare costs are at historically low
1472
     growth rates right now.
1473
          Ms. {Schakowsky.} And that is what you had said too,
1474
     Ms. Gold, right, that rates are down?
1475
           Mr. {Baker.} Right, and so everyone, all of the people
1476
     with Medicare are seeing the benefits of that cost
1477
     containment in the ACA and other cost containment efforts
1478
      that have occurred both in private plans as well as in the
1479
     government-run Medicare program.
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1480
          Ms. {Schakowsky.} I also wanted to talk about low-
1481
      income seniors. Medicare provides cost-sharing protections
1482
      for low-income seniors through the Medicare Savings Program,
1483
     or the MSP. I am wondering, if we are truly concerned about
1484
     protections for low-income beneficiaries rather than paying
1485
     more than Medicare to the Medicare Advantage plans, wouldn't
1486
      it be better to invest additional resources in the Medicare
1487
      Savings Program, improving outreach, enrollment and coverage,
1488
     etc.?
1489
          Mr. {Baker.} The short answer to that is yes. I mean,
     we are very concerned. Our biggest problem on our help line
1490
1491
      is folks that can't afford their coverage, whether they are
1492
      in the original Medicare program or in the Medicare Advantage
1493
     program, and Medicare savings programs, as you say, are
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     programs that help lower income above Medicaid income levels
     but lower-income folks. Fifty percent of people with
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1496
     Medicare have incomes under $22,500 a year, and many of them
1497
      are struggling to afford coverage as well as dental work and
1498
      other things that aren't covered by Medicare. So it is
1499
      strengthening those Medicare savings programs or subsidy
     programs, particularly if we are looking at the SGR and doing
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1501
     that simultaneously.
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          Ms. {Schakowsky.} Well, that I wanted to ask you about.
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     We are certainly looking at the SGR. We would like to
1504
     permanently repeal it, etc. But the qualified individual
1505
     program which pays beneficiary Part B premiums is set to
1506
      expire at the end of the year. So don't you think at the
1507
     same time as we deal with the SGR, we ought to deal with
1508
     that?
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          Mr. {Baker.} I think it is imperative that that program
1510
     be continued and it be continued to be dealt with with the
1511
     SGR and continued and reauthorized, yes.
1512
          Ms. {Schakowsky.} Thank you very much. I yield back.
1513
          Mr. {Pitts.} The chair thanks the gentlelady and now
      recognizes the gentleman from Illinois, Mr. Shimkus, 5
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1515
     minutes for questions.
1516
           Mr. {Shimkus.} Thank you, Mr. Chairman.
1517
           Thanks for being here. Sorry I had to excuse myself
1518
      during your testimony.
1519
           A couple points. One is, I, like myself, another
1520
     member, a handful of staffers went down to make sure we were
     enrolled in our new health care plan because we couldn't get
1521
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1522 confirmation. Fortunately, I got confirmation but I am 1523 finding out like everybody else is, I have less coverage at higher cost, and the real concern is, and exhibited by my 1524 1525 constituents on Medicare Advantage, we are going to see the 1526 same thing occur in Medicare Advantage. And so I think this 1527 is really a timely hearing because it is just like everything 1528 else in this new movement of health care is, everybody is 1529 going to get less coverage and higher costs no matter who you 1530 are or where you are in this country because of these 1531 reforms. I was here in committee when Secretary Sebelius I quess 1532 1533 2 years ago affirmed the fact that they double-counted the 1534 \$500 billion. You can just check the transcript. You can check her testimony. It took me 5 minutes to get it out of 1535 1536 her. But in the end, she said we have double-counted because 1537 we have this \$500 billion of savings out of Medicare is going 1538 to go to Obamacare and of course, we are also strengthening 1539 Medicare by \$500 billion. Having that as part of the record, 1540 how can we say Medicare is strengthened? Doug, can we make 1541 this argument that Medicare is now stronger than it ever has 1542 been?

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1543
          Mr. {Holtz-Eakin.} I don't believe that the Part A
1544
      trust fund reveals anything about the futures solvency of
1545
     Medicare. The plain facts on the ground are that in recent
1546
      years, the gap between premiums and payroll taxes going in
1547
      and spending going out for the Medicare program as a whole is
1548
      $300 billion. That is a gaping cash flow deficit. We get
1549
      10,000 new beneficiaries every day. In the absence of
1550
      genuine reforms that allow people to continue to get the care
1551
      they need and deserve and do it at a slower cost growth, this
1552
     program will fall under its own financial weight.
1553
          Mr. {Shimkus.} You know, my point is, numbers really
1554
     matter, and again, for the Secretary to affirm $500 billion
1555
      that is really not chump change in the big picture of health
1556
     care costs, I am getting comments from constituents in my
1557
     district who Medicare Advantage folks now their benefits are
1558
     being reduced, they are losing access to their preferred
1559
     physicians. This is under the current system right now.
1560
     Again, back to Doug, my question is, how much worse can this
1561
      get for my seniors who opt for Medicare Advantage?
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           Mr. {Holtz-Eakin.} Again, if the strategy for
      controlling costs is this traditional one of just cutting
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1564
     provider reimbursements, whether it is doctors, hospitals, MA
1565
     plans, it will backfire. We have seen again and again that
1566
      that approach without reforms, without an approach that gives
1567
     you the prevention, the coordination and the better care,
     Congress ends up having to put the money back in because you
1568
1569
     haven't solved the problem, and to not put the money back in
1570
      is to deny seniors care. That is your choice.
1571
          Mr. {Shimkus.} And Bob, a lot of my seniors through
1572
     Medicare Advantage have access to dialysis and the like, and
1573
      I know you have a special focus in that arena. As networks
1574
      shrink, especially in rural America, what happens to our
1575
      options? What could happen to our options?
           Dr. {Margolis.} Well, I think you have heard that the
1576
     cuts are not advisable in the future. I must say with all
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1578
     due respect to the committee, I think that the parity
1579
      adjustment to get Medicare Advantage back to fee-for-service,
1580
     which was enacted, is not the issue that should be focused
1581
      on. What should be focused on, in my view, is that we are
1582
     potentially reducing the payment for acuity of the sickest
1583
     patients, which will incent insurers and others to avoid
1584
     managing sick patients. Those are the ones that need
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1585
      coordination, that need population health, that need the
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     access to good care, and that that is the issue that I would
1587
     hope the Committee will take a serious look at, because
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     without that, while we may or may not have shrinking
1589
     networks, and I think we will because even today we see news
1590
      reports of United and others canceling thousands of doctors
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      from the MA program, the real issue in my view as a physician
1592
      and as someone who cares about seniors is that the sickest
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     and most fragile patients that eat up all of the costs in
1594
     health care are the ones that ought to be protected, and they
     ought to be protected by having appropriate acuity-adjusted
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1596
     payments to insurers or directly to the physician groups that
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     are managing them in a way that supports better outcomes,
1598
     transparency, performance measurement, all of the star
1599
     measures are positive. Let us support quality, performance
      and outcomes, and pay accordingly based on managing our
1600
1601
     sickest seniors.
1602
           Mr. {Pitts.} The chair thanks the gentleman and now
1603
      recognizes the gentleman from Texas, Mr. Green, 5 minutes for
1604
      questions.
1605
           Mr. {Green.} Thank you, Chairman Pitts and Ranking
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1606
     Member Pallone for having this today, and our witnesses for
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     taking the time to testify.
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           Medicare is critical to the well-being of our Nation's
1609
      seniors and people with disabilities, many of whom have low
1610
      to moderate incomes and complex health care needs.
1611
           My first question is, the Affordable Care Act did extend
1612
     the life of Medicare by putting more money into Medicare, and
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      I would like a yes or no answer to that. Did it actually
1614
     extend the life of Medicare? And we will start with Mr.
1615
     Holtz-Eakin.
1616
          Mr. {Holtz-Eakin.} No.
1617
          Mr. {Green.} It didn't?
1618
          Mr. {Holtz-Eakin.} No.
1619
          Mr. {Baker.} Yes.
1620
           Dr. {Margolis.} I have no knowledge of the facts.
1621
           Mr. {Green.} Thank you.
1622
          Ms. {Gold.} I don't study the trust fund.
1623
          Mr. {Green.} Okay.
1624
          Mr. {Kaplan.} Same for me. I have not studied the
     trust fund.
1625
          Mr. {Green.} Okay. Well, I think that we have many a
1626
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1627 difference of opinion but I think that is acknowledged, that 1628 it did extend the life of Medicare with the Affordable Care 1629 Act. 1630 Mr. Baker, in your testimony you discussed changes to 1631 Medicare Advantage under the Affordable Care Act. The ACA 1632 included policies designed to make the Medicare Advantage 1633 system more efficient, reduce overpayments to bring plans 1634 more in line with traditional Medicare and enhance plan 1635 quality. Can you elaborate on some of these improvements in 1636 managed care under the Affordable Care Act? 1637 Mr. {Baker.} Well, as I said earlier, one of the 1638 improvements was making sure across the board that Medicare 1639 Advantage plans are covering preventive services as well as original Medicare. Another is the 85 percent Medical Loss 1640 1641 Ratio so ensuring that 85 percent of every dollar, whether it 1642 is a consumer dollar or a government dollar, to these plans is going towards medical costs. Once again, the star ratings 1643 1644 program and the out-of-pocket maximum, which I think have 1645 provided important financial protection to folks within the 1646 Medicare Advantage program, and the star ratings have made it easier, I think, for consumers to choose among plans. 1647

1648 do have, as I said, many choices in most markets, and the 1649 problem we frequently see is folks not being able to choose 1650 among plans so the star ratings have helped that a bit. 1651 Mr. {Green.} Well, and I know from my area, we have a really great Medicare Advantage plan with Casey Seabolt in 1652 Houston that actually quit taking general Medicare because 1653 1654 they wanted all their patients to go in. Of course, they are 1655 a great facility. 1656 What recommendations would you have to further improve 1657 Medicare Advantage? 1658 Mr. {Baker.} Well, I think that once again we are very supportive of some of the good things that have come out of 1659 1660 Medicare Advantage. We want to make sure that there are 1661 meaningful choices amongst plans, so really kind of 1662 standardizing plans to the extent that that is appropriate 1663 and possible. We would love to have more data on appeals 1664 within plans to see where there might be problems with a 1665 particular plan. We would like to make sure that there are 1666 better notices, so this issue that we have been talking about with regard to the slimming down of some of these networks, 1667 we do think that there could be more pinpointed notices sent 1668

1669 to consumers in the fall. Many consumers find out about this 1670 from their doctor. It would be nice if they found out about it from their plan in September when they get their annual 1671 1672 notice of change so that they can be ready in the open 1673 enrollment period, which begins on October 15th. 1674 And finally, I think we need to make sure that the 1675 original Medicare program continues to be a strong program 1676 and kind of a base program for folks, and by that, we could 1677 help by increasing the availability of Medi-gap policies and 1678 open enrolled Medi-gap policies so people can switch back and forth between the programs as necessary. 1679 1680 Mr. {Green.} We have heard that Medicare Advantage 1681 would lead to wide changes in ACA and Medicare Advantage 1682 would lead to widespread of the Medicare Advantage market. 1683 From your perspective, has this been the case? 1684 Mr. {Baker.} We do not see widespread disruption at 1685 this point. We have seen some of these provider issues with providers leaving networks. Two things there: most of the 1686 1687 consumers that have counseled have either chosen other plans 1688 that continue to have those providers in their network or have reverted to the original Medicare program where those 1689

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1690
     providers are available to them.
1691
           Mr. {Green.} Ms. Gold, you have researched and written
1692
      extensively about Medicare and scientific studies must meet
1693
     certain established standards for the findings to be accepted
1694
      including transparency of data methods, peer review and
1695
     confidence levels to establish the validity of the findings.
1696
     As a professional researcher, I am interested to hear your
1697
     thoughts on Mr. Kaplan's study which lacked, in my opinion,
1698
     the standards. I believe there are many questions that we
1699
     need to have answered before we can definitely say that his
1700
     results have great meaning.
           Ms. Gold, would you agree that these are some of the
1701
1702
      questions that one would want to have answered before
1703
      accepting the validity of the conclusions and the results of
1704
     Mr. Kaplan's study?
1705
           Ms. {Gold.} I do think, you know, usually when you have
      a study, they under peer review, the methods are laid out and
1706
1707
      you can look at it. I didn't have time to do a thorough
1708
      review of the study but both I and a colleague looked at it
1709
      quickly, and some of those details that you would want to see
1710
      and which would ordinarily be there in a peer review paper
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- 1711 were not there. 1712 I think the most major part of the study that wasn't really talked about in the testimony was the sort of finding 1713 1714 that over one year, so many people live longer if they were 1715 in MA, and I don't think anyone really, whether they are pro 1716 or con MA or anything else, expects that that is a plausible 1717 finding. So I think there is some real questions about the 1718 risk adjustment and the selection of facts that are in that 1719 study. So, you know, I think there are some questions. 1720 Mr. {Green.} I know I am out of time. Thank you, Mr. 1721 Chairman. 1722 Mr. {Pitts.} Mr. Kaplan, do you want to take a moment 1723 to make a comment? 1724 Mr. {Kaplan.} Yes. So I appreciate the comments, and 1725 thank you for the question. We did have our studies 1726 reviewed. We actually were surprised by the findings, and 1727 that really caused us to pause because we were so shocked by 1728 some of the data that the data showed. We didn't have an agenda walking into this. We wanted to figure out what it 1729 1730 would show.
- 1731 So we did have it reviewed by a number of organizations,

1732 leading academic medical centers, because we wanted to 1733 challenge what we were saying. I understand that Ms. Gold did not review it or didn't have the time, and I respect that 1734 1735 she didn't have the time to review it to be thorough, but we 1736 went through substantial reviews. What we said in this is 1737 that that one finding about mortality was the one that had 1738 greatest concern. That is why we wanted to go forward and do 1739 a longitudinal prospective study as opposed to just looking 1740 at it retrospectively. 1741 But I would not throw out all the findings here. Again, we recognize that mortality was the one that is most 1742 1743 concerning and no one wants to publish the fact that if you 1744 sign up for Medicare Advantage, you have a higher probability 1745 of living than if you sign up for Medicare fee-for-service. 1746 We did not want to publish that but it was a finding we 1747 found. 1748 Ms. {Gold.} It wouldn't have been accepted in a journal 1749 because your detail wasn't there. I mean, I am not saying 1750 there may not be questions but the detail was not in the 1751 report to know whether in fact that was legitimate or not, and it wouldn't have gotten through peer review. 1752

1753 Mr. {Kaplan.} As I said, we did have it reviewed. 1754 had it reviewed by leading academic medical centers. We did not submit it for peer review because we wanted to get it out 1755 1756 to the market as quickly as possible. 1757 Mr. {Pitts.} The chair thanks the gentleman and now 1758 recognizes Dr. Gingrey 5 minutes for questions. 1759 Dr. {Gingrey.} Mr. Chairman, thank you very much. 1760 I will have to say that Mathematica Policy Research 1761 might sound a little more highbrow than Boston Consulting 1762 Group, but if any of you know anything about Boston Consulting Group, you know it is one of the most outstanding 1763 companies in this country, and I do know a little bit about 1764 1765 that. 1766 Ms. Gold, in your testimony, you suggested--I am paraphrasing a little bit but you suggested that the 1767 1768 President fulfilled his promise to our seniors when he said 1769 if you like your health care plan, you can keep it, if you 1770 like your doctor, you can keep her. And you said it is 1771 called Medicare, suggesting, implying that if you got a 1772 notice from a Medicare Advantage plan that you had selected 1773 that you were no longer going to able to remain on the plan

or they are going to have to get out of the business because 1774 1775 of the \$14 billion cut, 14 percent cut per year over 10 1776 years, something like \$300 billion, it was okay because you still had Medicare. You just diverted back into Medicare 1777 fee-for-service. I would suggest to you that that is pretty 1778 1779 disingenuous to say if you like your plan, you can keep it, 1780 because you get kicked out of Medicare Advantage and you can 1781 go to Medicare fee-for-service if you can find a doctor. 1782 It is clear that the Medicare Advantage program is under 1783 attack and that these beneficiaries are beginning to feel the 1784 effects of the over \$300 billion in direct and indirect cuts 1785 included in Obamacare, and with plan cancellation notices 1786 already sent to, what, tens of thousands of our country's 1787 seniors, some of the most vulnerable citizens are faced with this uncertainty that I just talked about. Individuals are 1788 1789 losing coverage that they are happy with and the doctors with which they are comfortable, and this is a tragedy. It is a 1790 tragedy of the law, a bill that was rushed through Congress 1791 1792 without any serious debate, strictly partisan vote, is now 1793 directly impacting people's lives and their personal health 1794 care decisions.

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1795
          Mr. Holtz-Eakin, let me ask you, would you please
1796
      explain to the committee the reality for those potentially
1797
     millions of people, seniors who lose coverage over the next
1798
      few years, especially when it comes to a reduction in
1799
      financial security and benefits?
1800
          Mr. {Holtz-Eakin.} I think this is a very real
1801
     possibility and something I am deeply concerned about, as you
1802
      know. It is one thing to mandate that a Medicare Advantage
1803
     plan cover certain benefits and offer those to seniors. It
1804
      is another thing for that plan to be in existence so they can
1805
     take advantage of it. And in the absence of a financial
1806
      foundation, money trumps mandates. They won't have those
1807
     choices, they won't have that care, and indeed, those who
1808
      already have it, who made that choice, will see their plans
      taken away from them in violation of the promise.
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1810
           Dr. {Gingrey.} Well, you know, the distinguished
1811
      chairman emeritus Mr. Dingell--he is not still here, had to
1812
      leave--but, you know, he made that statement in talking with
1813
     Mr. Baker about the $14 billion that was saved out of the
1814
     Medicare Advantage program, but of course, that $14 billion
1815
     was not kept in Medicare, and really, he was only presenting
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one side of the balance sheet. Yes, \$14 billion may have 1816 1817 been spent on Medicare Advantage. Whether that was a little too much is open to question. But the savings that occurred 1818 1819 to Medicare and we the taxpayer because of this Medicare Advantage program that has preventive care and all these 1820 features that traditional Medicare fee-for-service does not 1821 1822 have, certainly not care coordination. 1823 This benefit is used by seniors from all walks of life. 1824 It is especially prevalent for the seniors, and I think you 1825 said this earlier, Mr. Holtz-Eakin, with lower incomes. These cuts to benefits and coverage will affect lower-income 1826 1827 seniors more directly than others. Is that correct? 1828 Mr. {Holtz-Eakin.} Yes, about 75 percent will be experienced by those making less than \$32,000, ballpark. 1829 1830 Dr. {Gingrey.} And what will the loss of predictable 1831 annual cost mean to these populations? 1832 Mr. {Holtz-Eakin.} These are the most vulnerable of the 1833 seniors, and this has been a program that has given them not 1834 just the services in traditional fee-for-service but 1835 additional services and done it in a fashion of coordinated care and high-quality outcomes. It is a loss of their 1836

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personal choice but it is a loss from the perspective of
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1838
     having a viable Medicare program for the future.
1839
           Dr. {Gingrey.} Thank you, Mr. Holtz-Eakin. I
      appreciate your leadership on this issue.
1840
1841
           Seniors are just now learning that the upheaval of our
1842
     health care is not limited to the individual insurance
1843
     market. That is the purpose of this hearing today. They now
1844
     know that it will affect them as well, and seniors may lose
1845
     benefits. We have heard testimony from Mr. Holtz-Eakin, from
1846
     Dr. Margolis, from Mr. Kaplan, seniors may lose benefits,
      they may lose access to doctors, and be forced to pay more
1847
1848
      for their coverage, plain and simple. And I yield back, Mr.
1849
     Chairman.
1850
           Mr. {Pitts.} The chair thanks the gentleman and now
1851
      recognizes the gentlelady from Virgin Islands, Dr.
      Christensen, 5 minutes for questions.
1852
           Dr. {Christensen.} Thank you, Mr. Chairman, and welcome
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1854
      to our panelists this morning.
1855
           From what I have read overall, Medicare beneficiaries
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should expect, in response to the question that we are

answering today, and are already experiencing improvements

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1857

1858 from the Affordable Care Act, which have been enumerated by 1859 Chairman Dingell, my colleague, Ms. Castor, and others, and 1860 in part, those improvements, I think, have been made possible 1861 by the savings that came from equalizing the reimbursements of Medicare Advantage to those of traditional Medicare, and 1862 1863 as a family physician and an old fee-for-service doc, I 1864 especially think that with the ACA reforms that the outcomes 1865 from both can be equally beneficial to the beneficiaries. 1866 But I represent a territory, the U.S. Virgin Islands, 1867 and sometimes we have unique circumstances and suffer unintended consequences. So I want to ask a question on 1868 1869 behalf of my colleague from Puerto Rico, and the question is 1870 to Bob Margolis. With the revised methodology under the ACA 1871 for paying Medicare Advantage plans using benchmarks based on fee-for-service data, should CMS coordinate the timing of the 1872 1873 Medicare Advantage and fee-for-service processes? For 1874 example, in August of this year, CMS put out the 2014 fee-1875 for-service inpatient rates that changed the Medicare 1876 disproportionate share payments to hospitals, but this was 1877 after the Medicare Advantage process for 2014 had closed in June, preventing the Medicare Advantage plans in Puerto Rico 1878

1879 from recovering the substantially increased DSH payments they 1880 must now make to hospitals. Shouldn't CMS address this lack 1881 of internal coordination for 2014 and its harm to Puerto 1882 Rico's Medicare Advantage plans and their beneficiaries? 1883 Dr. {Margolis.} Thank you, Dr. Christensen. Clearly, I 1884 am not an expert on the rate setting but I would say that my 1885 understanding is that Medicare Advantage base rates are set 1886 based on the fee-for-service equivalency and that it makes 1887 very logical sense to me that we should have all of the 1888 built-in fee-for-service costs in the base rate when the Medicare Advantage rates are set. So I believe that would 1889 1890 answer or direct an answer, and I think it is well known that 1891 CMS has for years not calculated the fact that SGR would 1892 probably be pushed out further so that they have not given 1893 credit to the SGR fix each year in setting the base rates for 1894 Medicare Advantage. So there are a variety of administrative 1895 issues I think related to how Medicare base rates are set. 1896 Dr. {Christensen.} Thank you. I hope that answers Mr. 1897 Pierluisi's question. 1898 Ms. Gold, I want to ask a question. We have heard a lot about the ACA causing spikes in premiums. While some plans 1899

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1900
     have increased costs on beneficiaries, isn't it true that
1901
     overall average premiums paid by enrollees have declined
1902
      since the Affordable Care Act was enacted? And could you
1903
     elaborate a little more on the premium changes? Premiums are
1904
     not the same across all plans. So what factors contribute to
1905
     differences in premiums among plans?
1906
           So let me just add another part of this question because
1907
     of time. Isn't it true that the more than 70 percent of
1908
     beneficiaries who are in traditional Medicare are the ones
1909
      subsidizing lower premiums for the people in Medicare
1910
     Administrative?
1911
           Ms. {Gold.} Taking your second question first, yes, it
1912
      is true that all beneficiaries subsidize it, plus the
1913
      taxpayers, I might add, because that covers it too.
1914
           In terms of premiums, there is a lot of reasons. Costs
1915
     vary a lot across the country, and some areas of the country
1916
     are more efficient than others and some providers are more
1917
      efficient than others. Premiums have often differed because
1918
      fee-for-service payments are different. In some areas of the
1919
      country, providers are stronger and they are able to
     negotiate higher rates. So there is less money available for
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1921 extra benefits. In some areas of the country, some plans 1922 decide to give it back in less cost sharing at point of 1923 service rather than lower the premiums. So there is a lot of 1924 reasons things differ. 1925 And I should add, you know, this fight between doctors 1926 and health plans has a long history that goes back years, and 1927 it is attention. You are trying to get the most you can out 1928 of the system, and the best thing the policymakers can do, I 1929 think, and Congress is to set good standards and say we want 1930 to buy quality, we want to buy value, and to reinforce that. 1931 I think the stars do start to do that, and getting those 1932 rights and figuring out across both programs, both Medicare Advantage and Fred Fox, how to make care better for 1933 1934 beneficiaries because I don't think that care is as good as 1935 it could be for Medicare beneficiaries no matter what you are 1936 in, and there is a lot of variation across plans in what they 1937 are doing, which is not even all their fault. A lot of it 1938 has to do with the providers in different areas and how 1939 willing they are to get together and how fragmented they are, 1940 and especially for beneficiaries who have chronic illness, they need providers who talk to each other, and that is hard 1941

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1942
      to change, and the plans are dealing with that and we are
1943
      dealing with that because otherwise the beneficiary gets
1944
      caught with the bill and the costs go up.
1945
           Mr. {Pitts.} The chair thanks the gentlelady and now
      recognizes the gentleman from Louisiana, Dr. Cassidy, 5
1946
1947
     minutes for questioning.
1948
           Dr. {Cassidy.} Yes. Thank you. I thought I was a ways
1949
     after.
1950
           Ms. Gold, you sound like an advocate for MA plans
1951
     because you are the one who is saying that there should be
1952
     greater coordination of care.
           And I am going to go to you, Dr. Margolis, because as a
1953
1954
     doc speaking to a doc, I thought your testimony was most kind
1955
     of about what the patient's experience is as opposed to what
1956
     the economists might say.
           But Ms. Gold, just to point out, when you say that
1957
     premiums will be lower in 2014 relative to 2010, that is
1958
1959
     because the market is actually offering lower-cost premiums
1960
     with higher deductibles or allowing people to take their
1961
     choice and therefore they are choosing a lower cost. It is
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not a function of the--that is what it is a function of.

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1963
          Ms. {Gold.} No, I don't believe so. Partly, we don't
1964
     have good data on the other kinds of cost sharing but I don't
1965
     believe that there is evidence yet that that is why that has
1966
     happened.
1967
           Dr. {Cassidy.} Common sense would suggest that. I will
1968
      just say that. Because when people are voting with their
1969
     pocketbook, they typically vote for a lower-cost plan.
1970
          Ms. {Gold.} Well--
1971
           Dr. {Cassidy.} And I am sorry, I have limited time.
1972
           Dr. Margolis, we have a controversy here. We have a
1973
     controversy between Mr. Kaplan and Ms. Gold that says that
1974
      they are not sure that there is improved quality data with MA
1975
     plans. Your testimony is excellent. My gosh, when you show
1976
      that graph of MA plans versus fee-for-service and the
     readmission rate is so much lower, number of hospital days,
1977
1978
      etc., that is just proof of what you are describing as an
1979
      increased model of coordinated care. Fair statement?
1980
           Dr. {Margolis.} Well, thank you for that compliment,
1981
      sir. I think that there are within the written testimony
1982
      things that are very evident. First of all, I am a high
1983
     promoter of transparency of quality results and payment
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1984
      related to quality, so I recognize the star program as a very
1985
     good step forward.
1986
           I wish there was a similar program in fee-for-service
1987
     Medicare so we would have some evidence of whether Medicare
1988
      fee-for-service is creating--
1989
           Dr. {Cassidy.} So let me emphasize, though, because I
1990
     am a liver doctor, I take care of special needs patients like
1991
     cirrhotics. You mentioned end-stage renal disease. That is
1992
     where coordinated care is most important, and yet you
1993
     describe the cuts that go to the special needs program,
1994
     correct?
           Dr. {Margolis.} Yes, I think I have said several times,
1995
1996
      I think the greatest threat at the moment is if we cut
1997
      through this risk adjustment rescaling the benefit of
1998
      adjusting payment based on acuity, we unfortunately then
1999
      start to incentivize what used to be called cherry picking,
2000
     which is avoiding high-cost patients. That is a disaster for
2001
      seniors, and as you can see in the written testimony, if you
2002
      really manage the high-cost seniors with comprehensive care,
2003
     with palliative care, with end-of-life care with all those
     kinds of integrated programs, you can make a dramatic
2004
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2005
     reduction in utilization.
2006
           Dr. {Cassidy.} Dr. Margolis, I am going to cut you off
2007
     a second because you have made your point, and I believe it.
      I have been struck that Ms. Gold and Mr. Baker continue to
2008
2009
      say they have not yet seen the problems that we are
2010
     predicting and yet this wonderful graph in your testimony
2011
      shows that we are just on the leading edge of these cuts and
2012
      that there is compounding cuts that go through what you have
2013
      in 2019 where there are dramatic cuts ultimately to MA plans
2014
     will receive. Do I characterize your graph correctly?
2015
           Dr. {Margolis.} Yes, sir. It is why I have said that
2016
     unfortunately--
2017
           Dr. {Cassidy.} Now, I am sorry, I just got a minute 30
2018
      left.
2019
           Now, you have been describing the dire things that could
2020
     happen to these important programs like special needs plans
     based upon 2015, but if we just extrapolate that out, if we
2021
2022
     have Mr. Baker and Ms. Gold come back in 2019, at that point
2023
      is it fair to say that more likely than not they will be able
2024
      to say at this point we have seen a negative impact of the
2025
      cumulative effect of these cuts upon patient care?
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2026
           Dr. {Margolis.} I believe that is an accurate
2027
      statement.
2028
           Dr. {Cassidy.} Yes, so do I. Just as a doc who is
2029
      going to go home and talk to a woman who is losing her MA
2030
     plan and she is a diabetic, and she has had this wraparound
2031
      service that has been able to help her so tremendously.
2032
          Mr. Holtz-Eakin, can you just lay to rest this myth that
2033
      the ACA actually prolonged the life of the Medicare trust
2034
      fund?
2035
           Mr. {Holtz-Eakin.} As I said, there are no real
2036
      resources in that trust fund. There is no way to pay a
     Medicare doctor's bill out of that trust fund. All the money
2037
2038
     that flows into it flows right out. The Treasury has spent
2039
      every time of it and it is gone.
2040
           Dr. {Cassidy.} And so when Mr. Dingell or Mr. Green
2041
      suggest that we have actually prolonged the life through the
     ACA and you flatly say no, with your credentials, you just
2042
2043
      totally dispute that?
2044
          Mr. {Holtz-Eakin.} I have testified numerous times as
2045
     CBO Director and in the years since about the fiction of
      government trust funds actually being able to pay any bills,
2046
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2047
     and it is just a fiction.
2048
           Dr. {Cassidy.} I yield back. Thank you.
2049
           Mr. {Pitts.} The chair thanks the gentleman and now
2050
      recognizes the gentleman, Mr. Sarbanes, for 5 minutes for
2051
     questions.
2052
           Mr. {Sarbanes.} Thank you, Mr. Chairman. I appreciate
2053
      the testimony of the panel.
2054
           Congressman Gingrey said something earlier, which I
2055
     wanted to respond to. He said that seniors are now learning
2056
      that the ACA is going to cause them harm. I don't think
     seniors are learning that. I think seniors are being told
2057
2058
      that by fear-mongering members of the other party who don't
2059
      like the ACA, and I think that if seniors look carefully at
      their experience over the last couple of years, a period in
2060
2061
     which the positive impact of the ACA has begun to be felt,
      they will conclude that in fact the ACA is benefiting them.
2062
2063
      You look at the closing of the donut hole, you look at the
2064
      new coverage of certain kinds of preventive care services,
2065
      screening and other care services, annual wellness visits
2066
     where copayments have been eliminated, you look at the
2067
      incentive structures that have been put in place to help
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2068 improve management of care and chronic conditions in a more 2069 sensible way within the traditional Medicare fee-for-service 2070 context as well as obviously within the MA context, there is 2071 just item after item of improvements which are there because 2072 of the Affordable Care Act, which are making the Medicare plan and Medicare coverage more robust for our seniors. So 2073 2074 it is just wrong to suggest that this is going to be harmful 2075 to the senior population. 2076 In a sense, this hearing is titled ``What beneficiaries 2077 should expect under the President's health care plan, 2078 Medicare Advantage,'' and I think they can expect good 2079 things. Everybody here generally is saying good things about 2080 the Medicare Advantage program. That is not the dispute we 2081 have. It is whether the Affordable Care Act is having a 2082 negative impact on what 29 percent of Medicare beneficiaries 2083 have access to or a positive impact. So when Mr. Baker and 2084 Ms. Gold say good things about the Medicare Advantage 2085 program, which they have, that is not somehow a contradiction 2086 on the other statements and testimony they are offering here. 2087 I think it is very consistent. It is just that you believe, in contrast to the other witnesses here, that the Affordable 2088

2089 Care Act is actually strengthening and improving Medicare 2090 Advantage. 2091 My understanding, Mr. Baker, is that the premium that 2092 was offered initially to Medicare Advantage plans, which is, I think, 114 percent against what the fee-for-service rate 2093 2094 is, was done because the government wanted to incentivize the 2095 market and the private health insurance industry to come in 2096 and innovate and was successful in doing that. If you have 2097 29 percent of beneficiaries that are now in those plans, it 2098 shows that that has happened. But along the way, because of 2099 good, rigorous analysis, we discovered that that premium was 2100 no longer justified, and in fact was going to some things 2101 that really ended up being a waste from the standpoint of the 2102 Medicare program. Can you just speak--I have used up most of 2103 my time here--but can you just talk again about two or three 2104 of the things that you think the Affordable Care Act has done 2105 to improve the Medicare Advantage program, which I think all 2106 of us want to see remain strong? 2107 Mr. {Baker.} I think, you know, three main things. 2108 is the Medical Loss Ratio making sure most of the money that goes to--85 percent goes to medical care. I think, two, 2109

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2110
      closure of the donut hole and the addition of preventive care
2111
      services. I would also add, and I haven't talked about this
2112
     before, but the Affordable Care Act does set up a program to
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      enhance coordinated care in the fee-for-service traditional
2114
     Medicare program through accountable care organizations and
2115
      through other mechanisms as well as, I think, strengthen
2116
     Medicare Advantage-like programs in many States that are
2117
     partnering with the Federal Government with regard to
2118
      coordinated care for dual eligibles, people eligible for both
2119
     Medicaid and Medicare, and that is an ACA-generated program
2120
      that does have some promise. It needs to be monitored but it
2121
      looks like it has some promise.
2122
           Mr. {Sarbanes.} Thank you.
           Mr. {Pitts.} The chair thanks the gentleman and now
2123
2124
      recognizes the gentleman from Virginia, Mr. Griffith, 5
     minutes for questions.
2125
2126
           Mr. {Griffith.} Thank you very much, Mr. Chairman.
2127
           I want to highlight a real-life example. My 83-year-old
2128
     mother reports that her rates have risen for Medicare
2129
     Advantage plan. In order for her to keep the policy that she
     has and likes, she is now paying higher rates. When
2130
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2131 Secretary Sebelius was here in April, she claimed Medicare 2132 Advantage rates were decreasing nationwide. So I did a 2133 survey in my district, and we found that more had rates going 2134 up, not a huge amount. As Mr. Baker testified, the biggest group, or a bigger group, was those who stayed about the 2135 2136 There were a couple of folks who reported that their 2137 rates had gone down. 2138 I am just wondering, Mr. Holtz-Eakin, is this the case 2139 from your perspective nationwide that the Medicare Advantage 2140 rates are going down, as Secretary Sebelius testified earlier 2141 this year? 2142 Mr. {Holtz-Eakin.} We can get back to you with the data 2143 but I don't think those are the facts, but I would emphasize 2144 that there are big differences across counties, regions, 2145 States in the United States. Mr. {Griffith.} And let me go to that point because I 2146 2147 had some curiosity as to whether that was one of the reasons 2148 was that I represent a very rural district where it takes 2149 hours sometimes to get to the nearest hospital, depending on 2150 where you are located, particularly since as a result of 2151 Obamacare and the cuts to Medicare we lost a hospital in one

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of my most rural counties a few months back. That was two of
2152
2153
      their top three reasons for why they were closing the
2154
     hospital. Do you find that that is more likely to be a
2155
     problem in rural areas where the rates are going up as
2156
      opposed to more urban areas?
2157
           Mr. {Holtz-Eakin.} Well, it is much harder to, you
2158
      know, narrow networks, which is one of the ways to control
2159
      costs in a rural setting because you don't have many choices,
2160
      so they don't have the option to do that.
2161
           Mr. {Griffith.} Yes, and in that particular county,
      they had one choice and now they have to drive a fairly--
2162
      depending on what part of the county you live in, a fairly
2163
2164
      good distance to get to the next choice where they also only
2165
     have one choice depending on what direction they go in. I do
2166
      appreciate that.
           Dr. Margolis, I ask you a rural question to in that you
2167
2168
     were talking about the health care and Dr. Cassidy, who I
2169
      respect very much, showed the chart from your testimony and
2170
     how the cuts are coming, and you indicated earlier in your
2171
      testimony that is going to limit access for some folks. Is
      that going to be far more worse in the rural districts like
2172
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mine?
2173
2174
           Dr. {Margolis.} I think that it is predictable that
2175
      cuts will affect rural areas where there are fewer choices
2176
      rather than the urban areas where there is more competition
2177
     but I can't say that I have evidence to support that.
2178
           Mr. {Griffith.} But common sense would lead us to that
2179
      conclusion, would it not?
2180
           Dr. {Margolis.} Yes.
2181
           Mr. {Griffith.} Ms. Gold, do you want to disagree?
2182
           Ms. {Gold.} Yes, because the ACA has the lowest payment
2183
      counties actually benefiting. In some of the rural counties,
2184
      they are going to continue to have 115 percent of fee-for-
2185
      service. So I don't think it is payment in rural areas. I
      agree, there is a lot of problems in rural areas with managed
2186
2187
      care and getting it set up but I don't think it is the
2188
      payment changes per se that are causing the problem.
           Mr. {Griffith.} So you would disagree with the folks
2189
2190
      who just had to close the hospital in Lee County, Virginia,
2191
      and you would tell them that were mistaken in looking at
2192
      their numbers?
2193
           Ms. {Gold.} No, I can say that they have a real problem
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2194
     but it is not the ACA.
2195
           Mr. {Griffith.} Well, unfortunately, those were two of
2196
      the three things that they listed as the problem. The other
2197
      one was the war in coal, in essence, the downgrading of the
2198
      economy in our region also responsible to this
2199
     Administration.
2200
           But the other two things they listed were the ACA and
2201
      the cuts to Medicare, so two out of the top three have hurt
2202
     my people, and obviously I am very concerned about it and now
2203
      I think it is going to affect perhaps the elderly also
2204
      disproportionately represented in the rural areas of my
2205
      district.
2206
           Mr. Holtz-Eakin, in that regard, you indicated that we
      shouldn't be looking at these Medicare Advantage rates based
2207
2208
      on 2013 but we should be looking to the future. Can you
2209
      explain that more fully?
           Mr. {Holtz-Eakin.} Well, I am concerned that the
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2211
      current experience has been amassed, as the chair mentioned
2212
      at the outset, by the demonstration program, the Medicare
2213
      stars demonstration program, which I will just take this
      opportunity to say not all MA plans are uniformly wonderful.
2214
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- 2215 It is a good idea to have a stars program to rate them. The
- 2216 demonstration program is not a good program. It does not
- 2217 reward good performance, and it needs to be reformed so that
- 2218 it actually does. But they plowed \$8 billion in and
- 2219 disguised the genuine financial future of Medicare Advantage
- 2220 for the near term.
- 2221 Mr. {Griffith.} And I appreciate that.
- 2222 And Mr. Chairman, with that, I yield back.
- 2223 Mr. {Pitts.} The chair thanks the gentleman and now
- 2224 recognizes the gentleman from New York, Mr. Engel, 5 minutes
- 2225 for questions.
- 2226 Mr. {Engel.} Thank you, Mr. Chairman, and thank you,
- 2227 Mr. Pallone, for having this hearing today.
- You know, I have been listening to my Republican
- 2229 colleagues lamenting the fact that health care costs, they
- 2230 say, are going up. They claim that the ACA is causing this
- 2231 to happen, although it is not true, and yet when we identify
- 2232 savings and cost, then they conversely say how terrible it.
- 2233 Well, you really just can't have it both ways.
- 2234 In 2009, prior to the passage of the ACA, the rates paid
- 2235 to Medicare Advantage plans exceeded that of traditional

2236 Medicare by about 18 percent and the ACA required changes to 2237 Medicare Advantage payment rates to better align them with 2238 the costs associated with traditional Medicare, and these 2239 changes were estimated by the Congressional Budget office to 2240 save over \$135 billion over 10 years. So you just really 2241 can't have it both ways. Every time we identify a way to 2242 save money, my colleagues on the other side of the aisle say 2243 look, this is so terrible, this is being cut, that is being 2244 cut, and then they claim that the ACA is causing costs to 2245 rise. I mean, you just can't have it both ways. 2246 According to the 2010 Medicare Payment Advisory 2247 Commission report to Congress that in 2009 Medicare spent 2248 about \$14 billion more to beneficiaries enrolled in the Medicare Advantage plans than it would have spent if they had 2249 stayed in traditional Medicare. So I want to go along the 2250 2251 lines of the questions that Mr. Sarbanes did, and ask Ms. 2252 Gold, how did we get to the point where we were paying so 2253 much for private insurers through Medicare Advantage to 2254 provide Medicare benefits and isn't it accurate that reforms 2255 in the ACA will help correct the overpayment problem with Medicare Advantage plans and play a role in extending 2256

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Medicare solvency for all beneficiaries?
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2258
          Ms. {Gold.} Yes, I think it will have that effect.
2259
           Mr. {Engel.} I think it is also worth noting that all
      of the cuts to Medicare that were included in the ACA were
2260
2261
     also included in each of the Republican budget proposals for
2262
      the last three years. So under Republican proposals, these
2263
     cuts to Medicare Advantage will continue too.
2264
           On trust fund solvency, I want to mention the way we
2265
     measure this solvency is by the Medicare trustees' report,
2266
     and the trustees' report shows post-ACA solvency of Medicare
      is extended, and I think that is important to state as well.
2267
2268
           Mr. Baker, I know that in the past there have been
2269
      concerns about Medicare Advantage plans cherry picking and
2270
      seeking to enroll the healthiest of seniors, leaving sicker
2271
     beneficiaries enrolled in traditional Medicare. Have you
2272
      seen evidence of this practice continuing, or what steps did
2273
      the ACA take to try to stop this practice?
2274
           Mr. {Baker.} Well, once again, I think the provisions
2275
      in the ACA that require Medicare Advantage plans to have
2276
      similar cost sharing for benefits that are typically used by
      sicker beneficiaries, and by that I mean renal dialysis,
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2278
      skilled nursing facility care and chemotherapy is one of the
2279
     ways that those plans have become more attractive to those
2280
      sicker beneficiaries and are something the plans can't use to
2281
     kind of cherry-pick healthier beneficiaries over sicker
2282
     beneficiaries.
2283
           I think what we see anecdotally, and it is borne out by
2284
      some of the research, is that folks typically do join
2285
     Medicare Advantage at a relatively younger and healthier age.
2286
     As they age and become more chronically or severely ill, some
2287
     do disenroll and enroll in traditional Medicare thinking that
     certain treatments, certain providers are more available in
2288
2289
      the original Medicare program. And so we do see that pattern
2290
      emerge anecdotally in our work.
2291
           Mr. {Engel.} Thank you, Mr. Baker. Let me ask you this
      question on a different subject. In New York, we have about
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2293
      2,100 physicians eliminated from United Health's Medicare
2294
     Advantage provider network and is expected to impact about
      8,000 of New York seniors. This was a business decision made
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2296
     by a private company and CMS is prohibited by law--I think it
2297
      is important to say that -- from interfering in the payment
      arrangements between private health insurance plans and
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2299 health care providers. But I do hope that CMS will use the 2300 authority it has to ensure adequate provider networks are in 2301 place for all Medicare Advantage plans to help ensure 2302 beneficiaries have access to health care services. 2303 So let me ask you, for seniors whose physicians are no 2304 longer a part of a specific Medicare Advantage network, what 2305 suggestions would you offer them? My understanding is that 2306 more than 90 percent of physicians in America are willing to 2307 accept new patients under the traditional Medicare program so 2308 is moving to traditional Medicare an option for them right 2309 now? Mr. {Baker.} Moving back to the original Medicare is an 2310 2311 option for them right now or moving to another Medicare 2312 Advantage plan. It is our understanding that most of those 2313 physicians and most of the hospitals or other providers that 2314 have been dropped from United or other Medicare Advantage 2315 networks are in other Medicare Advantage networks or are, as 2316 you said, in the original Medicare program. So this happens 2317 every year to some extent and so our advice is consistently 2318 the same this year: look for another plan that has your provider in it or return to the original Medicare program if 2319

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2320
      that is a better program for you overall and your provider is
2321
     also involved in that program.
2322
           Mr. {Engel.} Thank you. Thank you, Mr. Chairman.
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          Mr. {Pitts.} The chair thanks the gentleman and now
      recognizes the gentleman from Florida, Mr. Bilirakis, 5
2324
2325
     minutes for questions.
2326
          Mr. {Bilirakis.} Thank you, Mr. Chairman, and thank you
2327
      for holding this very important hearing. Thank you, panel,
2328
      for your testimony as well.
2329
          Mr. Kaplan, I was reviewing your report about how
2330
     Medicare Advantage provides better outcomes and greater
2331
      savings than traditional Medicare. Why does capitated MA
2332
     produce such dramatically better results?
2333
           Mr. {Kaplan.} I think there are probably two or maybe
2334
      three things to take away that I think drive that, so one is
      the alignment of incentives, so in a capitated world, I think
2335
2336
     we all understand that the incentives are aligned between
2337
      those who pay for the health care and those who provide the
2338
     health care. So with that alignment, things tend to be more
2339
     productive in how they perform.
           The second point is that because of that alignment, what
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2341 happens is that there is a huge investment in preventive 2342 care, so when they have the same goals and they are working 2343 towards the same, they are going to try to avoid these acute 2344 interventions to fix something that has gone dramatically 2345 wrong so they work with the member or the patient to try to 2346 manage them through it. 2347 And the third point I really want to emphasize, which is 2348 what Dr. Margolis said, which is the issue around many of 2349 these members become very sick with time, age as well as 2350 where they are socioeconomically, and when they are, of the 2351 sickest portion or the 5 percent that drives 52 percent of 2352 the costs that require even greater intervention and greater 2353 coordination and so when these ideas of coordinating care and 2354 aligning incentives are very important, in all aspects of health care, it is extremely important towards the more 2355 chronically sick individuals. 2356 2357 Mr. {Bilirakis.} Thank you very much. 2358 Mr. Holtz-Eakin, in the last Congress, about 40 percent 2359 of the seniors in my district had Medicare Advantage plans. 2360 So they love their plans, and it is very popular in my area. Of course, again, they like their plans. Back in 2010, CMS's 2361

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2362
      Chief Actuary did a report on the impact of Obamacare to
     Medicare Advantage. He wrote, and I quote, ``We estimate
2363
2364
      that in 2017''-- I know you touched on this, but elaborate,
2365
     please--``We estimate that in 2017 when the MA provisions
     will be fully phased in, enrollment in Medicare Advantage
2366
     plans will be lower by about 50 percent.'' Does this track
2367
2368
     with your own analysis of these cuts?
2369
          Mr. {Holtz-Eakin.} Absolutely. As you have heard
2370
      today, Medicare Advantage is a high-quality program. It is
2371
     very popular. In your district, it is even more popular than
     nationwide. The senior population is rising, 10,000 new
2372
     beneficiaries every day. One would expect that if nothing
2373
2374
     else changed, you would see more enrollment, a lot more
2375
      enrollment; we are going to see less. What has changed is
     the financial foundation. The cuts under MA are going to
2376
2377
     make it impossible for plans to survive, and those that
2378
      survive will have to change their networks and their benefits
2379
      and their cost sharing in ways that seniors will find
2380
     undesirable. The net result is going to be less availability
2381
     of Medicare Advantage.
          Mr. {Bilirakis.} Thank you. Next question for you,
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2383
      sir. Some Democrats have been pushing the accountable care
2384
      organizations--ACOs--as a model for better care coordination
2385
      and better cost savings. Doesn't Medicare Advantage promote
2386
      the same concept with a proven track record of better
2387
      outcomes and cost containment?
2388
           Mr. {Holtz-Eakin.} MA has a track record, and it is by
2389
      and large a high-quality track record, as I said earlier.
2390
     Not every MA plan is created equal but it has a track record.
2391
     ACOs are a concept at this point and unproven, and there is
2392
      one big difference: seniors choose their MA plan, seniors
      are assigned to their ACO, and they have no choice, and that
2393
2394
      is the significant difference in the two concepts.
2395
           Mr. {Bilirakis.} Thank you very much. I yield back,
2396
     Mr. Chairman.
2397
           Mr. {Pitts.} The chair thanks the gentleman and now
2398
      recognizes the gentlelady from North Carolina, Mrs. Ellmers,
2399
      5 minutes for questions.
2400
           Mrs. {Ellmers.} Thank you, Mr. Chairman, and thank you
2401
      to our panel for being here on this issue.
2402
           Surveying the 2nd District of North Carolina, I have
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been hearing in the -- you know, since the rollout of Obamacare

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2404
      that my constituents who are losing their Medicare Advantage
2405
      are very, very concerned about this issue, as you can
2406
      imagine, and it is showing in North Carolina that the cuts to
2407
     benefits for seniors for Medicare Advantage are over $2,000
2408
     per beneficiary. Now that we are seeing this play out, the
2409
      things that I am hearing from my constituents are that they
2410
      are losing their access to care to their physicians, the cost
2411
      is going up, and again, as you can imagine, they are very,
2412
     very concerned about this issue.
2413
           To Mr. Holtz-Eakin, who again is going to be most
2414
     affected by these Medicare Advantage cuts? Which sector of
2415
     population of our seniors? Because I keep hearing over and
2416
     over again that it is helping our chronically ill patients
2417
     who have this coverage and this is a better plan for them.
2418
      Is that not who we are harming?
2419
           Mr. {Holtz-Eakin.} This is a better plan for those with
2420
     multiple chronic diseases in particular that need carefully
2421
      coordinated care. They are typically lower income.
2422
      are typically more minority participants in MA. That is the
2423
     population that will be affected, no question about it.
          Mrs. {Ellmers.} Now, what are some of the--can you
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2425
      identify some of the actual tangible benefits? I know you
2426
      talked about coordination of care and items like that. Are
2427
     there any more specifics that we can hear so that we all have
2428
      a better understanding of what we are actually losing?
2429
           Mr. {Holtz-Eakin.} I will cede to the greater wisdom of
2430
     Dr. Margolis and let him go first.
2431
          Mrs. {Ellmers.} Dr. Margolis, would you--and I actually
2432
     have another question for you, Dr. Margolis, on that issue.
2433
     You know, you had identified quite correctly that we really
2434
     need to be talking about taking care of those patients who
     are at the end of life, the ones who--you know, we know those
2435
     are where the dollars are really being spent. How do you
2436
2437
      feel about the IPAP, Independent Payment Advisory Board?
2438
      That is going to come into play there, don't you believe?
2439
           Dr. {Margolis.} Yes, ma'am, I certainly do not think
      that organizations like that should make decisions about
2440
2441
      individual patient care, on the one hand. And let me just
2442
      say relative to that very sensitive topic: almost nobody
2443
     wants to die in a hospital--
2444
          Mrs. {Ellmers.} Thank you.
2445
          Dr. {Margolis.} --if they have support at home, and
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2446
     with coordinated care, integrated programs, spiritual
2447
     counseling, palliative care, pain management and 24-hour
2448
     access to caregivers, you can avoid almost everybody having
2449
     that unfortunate event in their family. That is a big
2450
     opportunity, and let us support special needs programs, the
2451
      dually eligible, and move towards Medicare Advantage much
2452
     more aggressively.
2453
           Mrs. {Ellmers.} I appreciate those comments, and that
2454
      is exactly why I am as concerned about this issue as you are.
2455
           And Ms. Gold, I just have to ask you, yes or no, isn't
      that what you identified a few moments ago when you said that
2456
2457
      you thought coordination of care could be better served under
2458
      another plan and under Affordable Care Act that that actually
2459
     happens?
2460
           Ms. {Gold.} I think there is a lot of problems with
2461
      getting coordinated care.
2462
           Mrs. {Ellmers.} But doesn't Medicare Advantage actually
2463
     do that?
2464
           Ms. {Gold.} No, only some plans do it. It has the
     potential--
2465
2466
          Mrs. {Ellmers.} No, I didn't--
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2467
          Ms. {Gold.} --but it doesn't have the reality--
2468
          Mrs. {Ellmers.} Clarification here. I did not say that
2469
      every Medicare Advantage plan but I did say that Medicare
2470
     Advantage plans offer these benefits. Is that yes or no?
2471
          Ms. {Gold.} Yes.
2472
          Mrs. {Ellmers.} Thank you. And just to finish out, we
2473
     have got about a minute, and this question is actually to Mr.
2474
     Holtz-Eakin and to Mr. Kaplan.
2475
           You know, we have heard the bipartisan concerns here,
      and you know, we want to make sure that we take care of our
2476
      seniors, but we can see over and over again the Affordable
2477
2478
     Care Act is so negatively affecting our seniors with their
2479
     Medicare Advantage plans. Just coming from a completely
     bipartisan perspective, what can we do now moving forward?
2480
2481
     What would you like to see in Medicare Advantage that we can
2482
     move to that we can actually make a difference? Because we
2483
     are going to have to make changes in Medicare, yes, and I
2484
     would like to know from both of you what your thoughts are on
     what we need to do in Medicare so that we can make it better
2485
      for our seniors.
2486
          Mr. {Holtz-Eakin.} Well, I think it is very important
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2488
      that we have a sustainable social safety net for our seniors.
2489
     Medicare needs to be a different program in the future both
2490
      financially and because the care that seniors need is
2491
     different than when Medicare was founded. Medicare Advantage
2492
      is a great steppingstone to that future. It is not the end
2493
     but it is a great steppingstone. It needs to be preserved,
2494
     not wither on the vine in the next 5 years.
2495
          Mrs. {Ellmers.} But we need that financial backing.
2496
          Mr. {Holtz-Eakin.} And the near-term thing would be
2497
      this risk adjustment issue that Dr. Margolis has mentioned.
2498
      That is a very serious concern in terms of the funding.
2499
          Mrs. {Ellmers.} Wonderful. And Mr. Kaplan, very
2500
      quickly, if you can add to that.
2501
           Mr. {Kaplan.} My simple answer is that this public-
2502
     private partnership has been very successful and therefore,
      in my mind, we should invest in that and make that better as
2503
2504
      opposed to cutting it back.
           Mrs. {Ellmers.} Thank you so much. Thank you to all of
2505
2506
      you, and thank you to the chairman. I went over my time, so
2507
      thank you for allowing me to do so.
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Mr. {Pitts.} The chair thanks the gentlelady. That

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2509
      concludes our first round of questions. We will go to one
2510
      follow-up per side, and Dr. Burgess will begin with 5 minutes
2511
     of follow-up.
2512
           Dr. {Burgess.} Dr. Holtz-Eakin, I just want to follow
2513
     up on some stuff we were talking about earlier in the first
2514
      round. It appears in Washington today there is a crisis in
2515
     confidence. The President has sold the Affordable Care Act
2516
     on just a raft of false promises. You can keep your plan--
2517
      false. You can keep your doctor--false. These are broken
2518
     promises and these in fact are the opportunity costs that
2519
     Americans are paying for the Affordable Care Act.
2520
           There was a promise made to seniors as well. The
2521
     promise was that we are going to use your Medicare dollars as
2522
      a piggy bank to fund the Affordable Care Act, and in doing
2523
      that, we will improve Medicare and allow seniors to keep
      their doctors if they liked. So do you have an opinion as to
2524
2525
     whether or not this is yet another broken promise?
2526
          Mr. {Holtz-Eakin.} It is.
2527
           Dr. {Burgess.} And is it fixable?
           Mr. {Holtz-Eakin.} It is fixable in Medicare Advantage.
2528
      I don't believe fee-for-service Medicare is fixable, it is
2529
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2530
      the problem, so the focus should be on fixing Medicare
2531
     Advantage in the ways that we described earlier, and--
2532
          Dr. {Burgess.} But--
2533
          Mr. {Holtz-Eakin.} --promises are just that: they are
     promises. They are, you know, if you like your individual
2534
2535
     policy, you can keep it, but the regulations and the funding
2536
     are at odds with the promise. The promise can't be held
2537
     true.
2538
          Dr. {Burgess.} So fixing it would involve alteration in
2539
     the funding?
2540
          Mr. {Holtz-Eakin.} Absolutely.
2541
           Dr. {Burgess.} And at present, do you see any way or
2542
      any mechanism by which that could happen? Is there anything
2543
      to give you optimism that that funding in fact could be
2544
     restored?
          Mr. {Holtz-Eakin.} Under current law, it won't happen.
2545
2546
     We need to change.
2547
           Dr. {Burgess.} Let me ask you this. I wasn't here in
2548
      1988 and 1989. I don't know if you were involved.
2549
           Mr. {Holtz-Eakin.} I am old, yes.
2550
           Dr. {Burgess.} But there was a--Dan Rostenkowski, the
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2551
     Democrat chairman of the Ways and Mean Committee, put forward
2552
      a catastrophic care program. He was very proud of it.
2553
     passed the Congress, a bipartisan vote, as I recall.
2554
     went home all very satisfied with what they had done.
2555
      then something odd happened. People rejected the law that
2556
     was passed, and they rejected it largely because in a similar
2557
     way, it sort of moving funding around in a way that seniors
2558
      thought would be deleterious to their well-being. So then do
2559
      you remember what happened the spring after that?
2560
          Mr. {Holtz-Eakin.} After they got the bill and after
      they chased him with the umbrellas, they repealed the law.
2561
2562
           Dr. {Burgess.} So there is a mechanism by which this
2563
     problem could be fixed also if we follow the 1989 repeal as
2564
     precedent?
2565
          Mr. {Holtz-Eakin.} There is no question this is
2566
      fixable. It requires the Congress to act and the President
2567
     to sign.
2568
           Dr. {Burgess.} And it may require the people with
2569
     umbrellas chasing the chairman of the Ways and Means
2570
     Committee down the street.
2571
          Mr. {Holtz-Eakin.} No comment.
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2572
           Dr. {Burgess.} No comment.
2573
           You know, I do have to just address the issue or ask, I
2574
     mean, here we have all these experts in front of us. We get
2575
      reports that the cost in Medicare has come down. In fact, we
     are going to get by the end of this week, I think the
2576
2577
      Congressional Budget Office is going to give us a projection
2578
     on the proposed cut in the Sustainable Growth Rate formula,
2579
     which is likely to be less than what everyone was
2580
     anticipating. So that is good news. It may improve the
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      score for repealing it.
           A lot of opinions out there as to why this cost
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      reduction is occurring. Of course, the Administration in USA
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      Today 2 weeks ago wanted to take credit for it and say it is
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      all the Affordable Care Act. I don't know that is has really
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     had time. Certainly the recession is playing a role but I
      don't know if that is the entirety of it. We are here just
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      literally just 10 years passed the signing of the Medicare
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     Modernization Act with the provision of Medicare Advantage
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     and the Medicare prescription drug benefit, and if we really
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     do believe that it is better to a stitch in time saves nine
      and it is better to treat early before a disease gets well
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      established, perhaps we are seeing some benefit from passing
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     the Medicare Modernization Act. Do any of you have an
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      opinion as to whether or not that may be playing a role in
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     these lowered costs? Yes, sir.
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           Mr. {Holtz-Eakin.} I don't know how much of the current
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      slowdown in health spending growth we can attribute to
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     prescription drug therapies but we know the CBO and others
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     have found that the Part D program has reduced costs
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     elsewhere in Medicare, and that has been an important part of
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     the change in the cost structure of Medicare. It has also
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     been an important part of the structure of the entitlement.
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      The Part D program which will have its 10th anniversary on
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      Sunday is probably our most successful entitlement, and we
      should try to model every reform we can as closely to that as
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     possible.
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           Dr. {Burgess.} And that was actually constructed to be
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     more like insurance and less like entitlement, if I recall
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      those discussions back in the midst of time 10 years ago.
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           I thank everyone on the panel. It has been very
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      informative. I know it has been a long morning, and Mr.
      Chairman, I will yield back.
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          Mr. {Pitts.} The chair thanks the gentleman and now
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      recognizes the ranking member, Mr. Pallone, 5 minutes for
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      follow-up.
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          Mr. {Pallone.} Thank you, Mr. Chairman.
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           I just wanted to say--I am going to ask my question of
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     Mr. Baker but I just wanted to say with regard to Mr. Holtz-
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     Eakin's testimony with regard to ACOs, I just disagree. You
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     know, with ACOs and traditional Medicare, seniors have the
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     ultimate choice. I mean, they can see any provider they
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     want. They are not locked in for a year like they are with
     an MA plan. That is just my opinion. When I heard you talk
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      about ACOs, I just wanted to express my view, which is that
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      they are not locked in. They can choose whoever they want
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     with ACOs in a traditional Medicare plan.
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           Mr. Baker, I just wanted to ask you about how Medicare
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     Advantage can be improved. I think all of us here today
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      agree that the Medicare Advantage program is a crucial
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      alternative to traditional Medicare, especially for
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      individuals with complex health care needs. But in your
      opinion, based on your organization's work over the years in
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      assisting Medicare beneficiaries, what recommendations do you
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2635 have for how the Medicare Advantage program could be improved 2636 for beneficiaries? 2637 Mr. {Baker.} Of course. I mean, I think the promise of managed care when it was initially put forward in the 1980s 2638 and then mid-1990s, a big push was that it would actually 2639 2640 save the Federal Government money and provide coordinated 2641 care and additional benefits to people with Medicare. I 2642 think we have talked a lot about the advantages of Medicare 2643 Advantage but some of that promise hasn't been met. As we 2644 have talked, some of the plans are better than others but 2645 overall the level of coordinated care does vary widely 2646 amongst plans. And so we think, you know, better monitoring 2647 and oversight by the Centers for Medicare and Medicaid 2648 Services to make sure that those promises are kept, once 2649 again, better information about appeals within those 2650 programs. We oversample for the complainers in my 2651 organization. People call us when they have problems, and 2652 consistently what we see in the Medicare Advantage plans are 2653 problems with access to care, with utilization management or other barriers put to a variety of care, and we work with 2654 physicians and the plans to ease those barriers for people 2655

2656 with Medicare and Medicare Advantage. 2657 So having that information publicly available about 2658 which plans and how they are really kind of setting up maybe 2659 unnecessary barriers to care would be helpful and enable people to not only compare benefits but also to compare how 2660 2661 those benefits are administered by particular plans and 2662 making sure that people are choosing those plans that 2663 actually are fulfilling the promise that a lot of us have 2664 talked about with regard to coordinated care, and I think, 2665 you know, once again, this idea of custom tailoring stars, if you will, the stars program, while it is good, needs to be 2666 2667 better and that people really want to know when you are 2668 looking at your two cars in Consumer Reports, there is not only stars on the cars overall but also on engine performance 2669 2670 and on brake performance and other kinds of performance 2671 measures. So we will get to a place where I think we can customize those stars even more, and that will also help 2672 2673 folks choose between the programs. 2674 I want to reiterate that I think the original Medicare program or the traditional Medicare, which we have had since 2675 1965, is the bedrock. It is something that people 2676

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     continually know is there and go back to, and it has, you
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     know, regardless of a lot of what we have said, if you look
     at over the last 30 years, Medicare, the traditional Medicare
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     program, and private insurance have done about the same job
     curtailing costs, good or bad. And so I think there is a lot
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     of improvement that can be made in the original Medicare but
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      there is also a lot of improvement that could be made in
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     Medicare Advantage as well.
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          Mr. {Pallone.} I only have a minute left, but some
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     people including you have suggested we should consider
     establishing a so-called Medicare Part E, which would
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      supplement original Medicare without beneficiaries having to
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     pay for the overhead and profits of private insurance plans,
      and it intrigues me. Could you just elaborate a little on
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     how you would envision that would be structured or how it
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     would be an improvement to the current Medicare structure?
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     You have a minute.
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           Mr. {Baker.} In a whole minute? I think the
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      Commonwealth Fund and others have put together a more
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      comprehensive proposal on what is called Part E Medicare, and
     basically what it would do is combine Part A, Part B, Part D,
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     prescription drug and Medi-gap, Medicare supplemental, in a
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      government-run program, and this would go toe to toe with
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     Medicare Advantage and with the original Medicare program as
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      it exists now. Once again, it is an alternative. It is
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      something that would exist alongside, and it would allow more
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      choice for consumers and could have a lot of these
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      coordinated benefits and coordinated coverage that we have
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     been talking about today.
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           So I think that it is something that I think would put
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      together in one place government-run program that has all of
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      these components that people with Medicare value and need and
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      could save money.
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           Mr. {Pallone.} Thank you so much. Thank you, Mr.
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      Chairman.
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           Mr. {Pitts.} The chair thanks the gentleman. The chair
      thanks all the witnesses for your testimony. This has been
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      an excellent hearing, very informational.
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           The members may have follow-up questions. We will
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      submit those to you in writing. We ask that you please
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      respond promptly. I remind members that they have 10
     business days to submit questions for the record, so they
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should submit their questions by the close of business on Wednesday, December 18.

Without objection, the subcommittee is adjourned.

[Whereupon, at 12:26 p.m., the subcommittee was adjourned.]
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